INVESTOR

AIA's Monthly Investment Market and Unit Linked Fund Update

For the month of June 2020

What you will find here

Your fund performance

- Summary
- Growth fund
- Balanced fund
- Secure fund
- Protected fund
- Stable Money Market fund

Market update

- Interest rate movement
- Stock market performance
- Economic highlights

Fund manager's outlook

- Fixed Income outlook
- Equity outlook

Unit-linked Price Performance – As at month end

| | Growth | Balanced | Secure | Protected | Stable MM | ASPI |
|------------------------------|--------|----------|--------|-----------|-----------|--------|
| Since 01 Jan 2020 (YTD) | -13.5% | -6.4% | 4.0% | 3.7% | 4.3% | -16.0% |
| Annual Effective Growth Rate | | | | | | |
| 1 year | -1.8% | 1.3% | 9.1% | 8.7% | 9.2% | -4.1% |
| 3 years | -4.9% | 3.1% | 9.8% | 9.2% | - | -8.6% |
| 5 years | -2.4% | 4.2% | 9.2% | 8.7% | - | -6.0% |
| 7 years | 0.1% | 5.0% | 8.8% | 8.3% | - | -2.4% |
| From Inception - CAGR | 8.9% | 10.3% | 10.2% | 9.7% | 9.7% | 5.9% |

Note: past performance is not an indication of future performance

*The Stable Money Market fund was introduced on 21 Apr 2017.

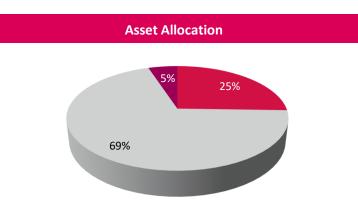
Tip: Your Investment Linked Long Term Insurance Policy allows you to be in control of your investments in Unit Linked Funds. Kindly refer your policy document to learn more about options like unit switches and premium redirections which are available for you to manage your investments. You can also contact us if you like to know how you can use the options available to you.

Disclaimer: The information in this report should not be considered as investment advice or a guarantee of future performance of Unit-linked funds of AIA since it is only based on historical data. AIA has tried its best to ensure accuracy of this report. AIA, its employees or authorized agents cannot be held responsible in any way for any errors or omissions in this document. AIA clearly denies all liabilities for any loss or damage, which may be suffered by any person as a result of relying on this information, even if such loss or damage is occurred by any fault or negligence of AIA, its employees or authorized agents.

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Your fund performance: Growth fund





■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: past performance is not an indication of future performance

9.42

-21.4%

17.32

83.9%

32.17

95.7%

28.34

-11.9%

30.16

6.4%

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

36.12

-1.1%

36.52

-4.0%

38.64

7.0%

37.41

-3.2%

38.54

3.0%

33.33

-13.5%

| wth (as a | percentag | ge) | | | *S | Since incep | tion – 02/ | 05/2006 to | 5 31/12/20 | 06 **Per | iod from 3 | 1/12/201 | 9 to 30/06 | 5/2020 |
|-----------|-----------|------|------|------|------|-------------|------------|------------|------------|----------|------------|----------|------------|--------|
| | | | | | | | | | | | | | | |
| 2006* | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020** |

32.30

7.1%

38.06

17.8%

0.5% Note: past performance is not an indication of future performance

11.98

Equity Allocation

| Sector | % |
|------------------------|------|
| Banks | 55% |
| Capital Goods | 26% |
| Consumer Services | 2% |
| Diversified Financials | 17% |
| Total | 100% |

| Top Equity Holdings* | |
|----------------------|----------------------|
| Access Engineering | John Keells Holdings |
| Amaya Leisure | People's Leasing |
| Central Finance | Royal Ceramic Lanka |
| Commercial Bank | Sampath Bank |
| Hatton National Bank | Seylan Bank |

*Note: In alphabetical order

Unit Price Grov

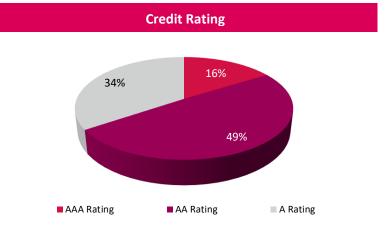
11.92

19.2%

Year

Unit Price

Growth (%)

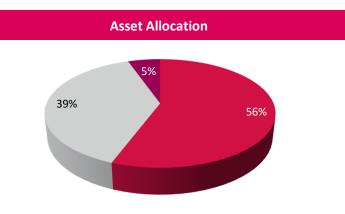


- The annual average growth rate of the unit price for the Growth fund is 8.9% per year, since the unit linked fund was started.
- The unit price has decreased by 13.5% for the period 01 January 2020 to 30 June 2020.

Your fund performance: Balanced fund



Note: past performance is not an indication of future performance



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

| Unit Price Growth (as a percentage) | | | | | | | *Since inception – 02/05/2006 to 31/12/2006 **Period from 31/12/2019 to 30/06/2020 | | | | | | | | /06/2020 |
|-------------------------------------|-------|-------|-------|-------|-------|-------|--|-------|-------|-------|-------|-------|-------|-------|----------|
| Year | 2006* | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020** |
| Unit Price | 11.43 | 12.19 | 11.62 | 17.23 | 25.18 | 24.18 | 26.22 | 28.87 | 32.36 | 32.90 | 34.40 | 37.60 | 39.56 | 42.81 | 40.09 |
| Growth (%) | 14.3% | 6.6% | -4.7% | 48.3% | 46.1% | -4.0% | 8.4% | 10.1% | 12.1% | 1.7% | 4.6% | 9.3% | 5.2% | 11.2% | -6.4% |

Note: past performance is not an indication of future performance

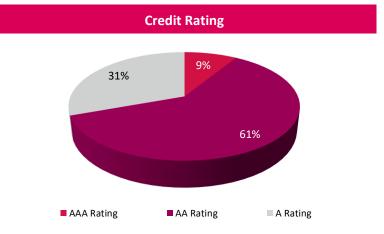
Equity Allocation

| Sector | % |
|------------------------|------|
| Banks | 58% |
| Capital Goods | 30% |
| Consumer Services | 0% |
| Diversified Financials | 12% |
| Total | 100% |

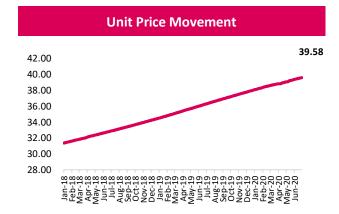
| Top Equity Holdings* | |
|----------------------|----------------------|
| Access Engineering | John Keells Holdings |
| Amaya Leisure | People's Leasing |
| Central Finance | Royal Ceramic Lanka |
| Commercial Bank | Sampath Bank |
| Hatton National Bank | Seylan Bank |

*Note: (In alphabetical order)

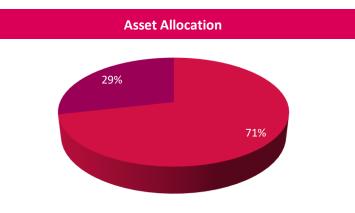
- The annual average growth rate of the unit price for the Balanced fund is 10.3% per year, since the unit linked fund was started.
- The unit price has decreased by 6.4% for the period 01 January 2020 to 30 June 2020.



Your fund performance: Secure fund



Note: past performance is not an indication of future performance



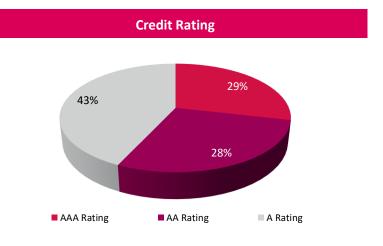
■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

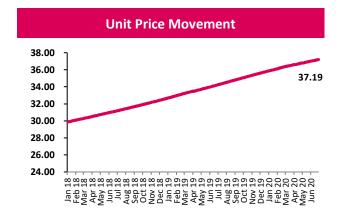
| Unit Price Gi | rowth (as | a percenta | ge) | | | * | Since ince | ption – 02 | /05/2006 | to 31/12/2 | 2006 **P | Period from | n 31/12/2(| 019 to 30/0 | 06/2020 |
|---------------|-----------|------------|-------|-------|-------|-------|------------|------------|----------|------------|----------|-------------|------------|-------------|---------|
| Year | 2006* | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020** |
| Unit Price | 10.83 | 11.91 | 13.04 | 15.74 | 17.97 | 19.09 | 20.75 | 23.02 | 24.76 | 26.21 | 28.37 | 31.32 | 34.49 | 38.05 | 39.58 |
| Growth (%) | 8.3% | 10.0% | 9.5% | 20.7% | 14.2% | 6.2% | 8.7% | 10.9% | 7.6% | 5.9% | 8.2% | 10.4% | 10.1% | 10.3% | 4.0% |

Note: past performance is not an indication of future performance

- The <u>annual average growth rate</u> of the unit price for the Secure fund is <u>10.2% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 4.0% for the period 01</u> January 2020 to 30 June 2020.



Your fund performance: Protected fund



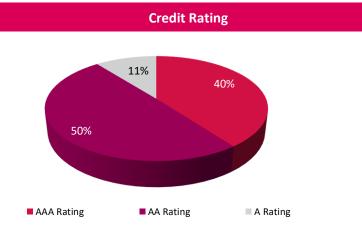
Note: past performance is not an indication of future performance

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

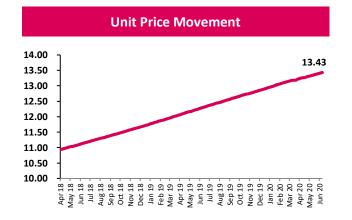
| Unit Price Gr | rowth (as a p | *(| Since incep | ntion – 02/ | 05/2006 to | o 31/12/20 |)06 **Pe | riod from | 31/12/201 | 9 to 30/06 | 5/2020 | | | | |
|---------------|---------------|-------|-------------|-------------|------------|------------|----------|-----------|-----------|------------|--------|-------|-------|-------|--------|
| Year | 2006* | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020** |
| Unit Price | 10.58 | 11.91 | 14.25 | 16.23 | 17.54 | 18.58 | 20.16 | 22.27 | 23.81 | 25.20 | 27.18 | 29.82 | 32.66 | 35.58 | 37.19 |
| Growth (%) | 5.8% | 12.6% | 19.6% | 13.9% | 8.1% | 5.9% | 8.5% | 10.5% | 6.9% | 5.8% | 7.9% | 9.7% | 9.5% | 9.8% | 3.7% |

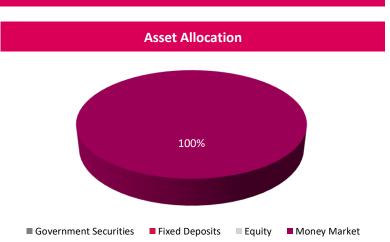
Note: past performance is not an indication of future performance

- The <u>annual average growth rate</u> of the unit price for the Protected fund is <u>9.7% per year</u>, since the unit linked fund was started.
- The unit price has increased by 3.7% for the period 01 January 2020 to 30 June 2020.



Your fund performance: Stable Money Market fund





Note: past performance is not an indication of future performance

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

| Unit Price Gr | owth (as | a percent | age) | | | * | Since ince | ption – 21, | /04/2017 | to 31/12/2 | :017 **P | eriod from | n 31/12/20 | 19 to 30/(| 06/2020 |
|---------------|----------|-----------|------|------|------|------|------------|-------------|----------|------------|----------|------------|------------|------------|---------|
| Year | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017* | 2018 | 2019 | 2020** |
| Unit Price | - | - | - | - | - | - | - | - | - | - | - | 10.62 | 11.70 | 12.88 | 13.43 |
| Growth (%) | - | - | - | - | - | - | - | - | - | - | - | 6.2% | 10.2% | 10.1% | 4.3% |

Note: past performance is not an indication of future performance

- The <u>annual average growth rate</u> of the unit price for the Protected fund is <u>9.7% per year</u>, since the unit linked fund was started.
- The unit price has increased by 4.3% for the period 01 January 2020 to 30 June 2020.

Credit Rating

Market Update: Interest Rates

We use the 364-day T- Bill as an indicator of how interest rates move

364-day T-bill: Since 01 Jan 2013



Note: Past performance is not an indication of future performance

Major events during the month

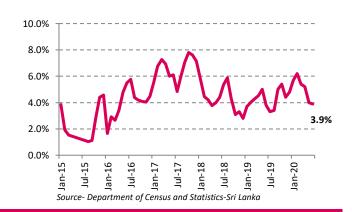
- Central Bank reduced the Statutory Reserve Requirement by 200 basis points to 2.00% in June which flooded the banking system with excess liquidity.
- Central Bank raised LKR 92 billion and LKR 160 billion by issuing treasury bills and treasury bonds respectively.
- Excessive bidding created downward pressure on yields during treasury bill and bond auctions towards the latter part of the month. Accordingly, 364-day treasury bill rate declined by approximately 176 basis points to 5.17%.



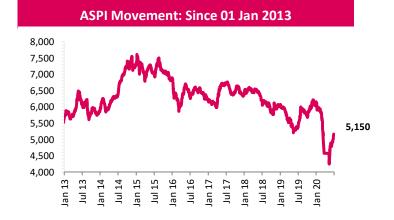


Note: Past performance is not an indication of future performance

Inflation: Since 01 Jan 2015



Market Update: Stock Market







*Since inception - 02/05/2006 to 31/12/2006 **Period from 31/12/2019 to 30/06/2020

ASPI Performance (as a percentage)

| Year | 2006* | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020** |
|------------|-------|-------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| ASI | 2,723 | 2,541 | 1,504 | 3,386 | 6,637 | 6,074 | 5,644 | 5,913 | 7,299 | 6,894 | 6,228 | 6,369 | 6,052 | 6,129 | 5,150 |
| Growth (%) | 5.8% | -6.7% | -40.8% | 125.2% | 96.0% | -8.5% | -7.1% | 4.8% | 23.4% | -5.5% | -9.7% | 2.3% | -5.0% | 1.3% | -16.0% |

Highlights of the performance

- The annual average growth rate of ASPI is 5.9% per year.
- The ASPI has decreased by 16.0% for the period of 01 January 2020 to 30 June 2020.

Market Update: Stock Market

For the month

| Description | June-2020 | May-2020 |
|--------------------------------|-----------|----------|
| All Share Price Index (ASPI) | 5,150 | 4,887 |
| ASPI growth for the month | 6.2% | 6.0% |
| Total market turnover (LKR Mn) | 29,072 | 22,809 |
| Market Capitalization (LKR Bn) | 2,405 | 2,266 |
| PE Ratio (times) | 9.50x | 8.92x |

Highlights of the month

- Both ASPI and S&P SL 20 indices gained in June owing to domestic buying interest. ASPI recorded a growth of 6.2% during June but recorded a degrowth 16.0% on a YTD Basis (01 January 2020 to 30 June 2020).
- Foreign selling continued in June as well. Total YTD net foreign selling amounts to LKR 20.6 billion (01 January 2020 to 30 June 2020).

10 Companies with highest market Capitalization on the CSE as of 30 June 2020

- CEYLON TOBACCO COMPANY PLC
- JOHN KEELLS HOLDINGS PLC
- DIALOG AXIATA PLC
- COMMERCIAL BANK OF CEYLON PLC
- DISTILLERIES COMPANY OF SRI LANKA PLC
- CEYLON COLD STORES PLC
- LOLC HOLDINGS PLC
- NESTLE LANKA PLC
- SRI LANKA TELECOM PLC
 - SAMPATH BANK PLC



Fund manager's outlook

Fixed income outlook

- The benchmark 364-day Treasury bill rate declined to 5.32%, while a similar trend was witnessed across the yield curve. Overnight liquidity level was at LKR 160 billion, while the Central Bank holding of Government securities stood at LKR 303 billion as at 9th July 2020. We expect the Central Bank to maintain interest rates at low levels to spur credit growth through banks lending out to the productive sectors of the economy. Government continues its efforts to attract foreign funds to boost reserves in order to ease pressure on debt repayments and in turn the exchange rate.
- Interest rates may remain low in the medium term, till the economy recovers from the prevailing low level of economic activity. Gradual increase in private sector credit growth coupled with relaxation of import restrictions may exert pressure on interest rates in 2021.

Equity outlook

Due to multi-year low interest rates, equity markets have rallied in the month of June. ASPI posted a gain of 6.53% while the more liquid S&P Sri Lanka index gained 12.53%. Due to steep gains in June we feel markets would take a breather. Moreover, as the June quarter results are expected to remain bleak, we expect investors to remain on the sidelines. Hence current asset allocations to equity will be maintained in the immediate short term.

About AIA

AIA Group is the pre-eminent life insurance provider in the Asia Pacific region.



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