

INVESTOR

AIA Monthly Market and Unit Linked Fund update

For the month of December 2017

What you will find here

Your fund performance

- Summary
- Growth fund
- Balanced fund
- Secure fund
- Protected fund
- Stable Money Market fund

Market update

- Interest rate movement
- Stock market performance
- Economic highlights

Fund manager's outlook

- Fixed Income outlook
- Equity outlook

Unit-linked Price Performance – As at month end

	Growth	Balanced	Secure	Protected	Stable MM	ASPI
Since 01 Jan 2017 (YTD)	7.0%	9.3%	10.4%	9.7%	6.2%	2.3%
Annual Effective Growth Rate						
1 year	7.0%	9.3%	10.4%	9.7%	-	2.3%
3 years	0.5%	5.1%	8.1%	7.8%	-	-4.4%
5 years	5.1%	7.5%	8.6%	8.1%	-	2.4%
7 years	2.7%	5.9%	8.3%	7.9%	-	-0.6%
From Inception - CAGR	12.3%	12.0%	10.3%	9.8%	-	9.2%

Note: past performance is not an indication of future performance

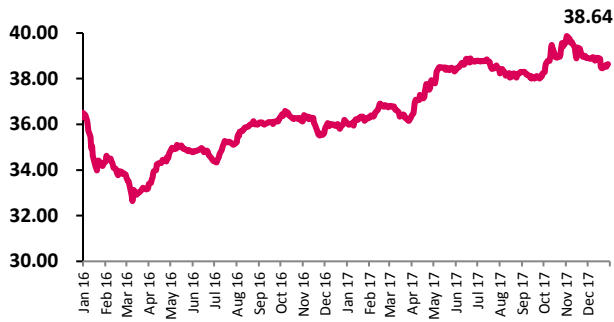
*The Stable Money Market fund was introduced on 21 Apr 2017.

Disclaimer:

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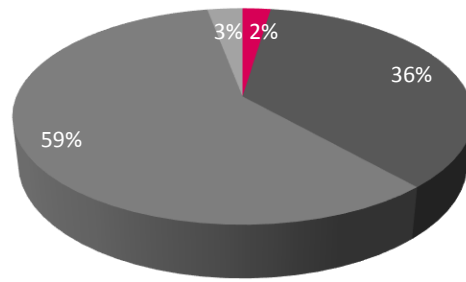
Your fund performance: Growth fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Since inception – 02/05/2006 to 31/12/2006 **Period from 31/12/2016 to 31/12/2017

Year	2006*	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017**
Unit Price	11.92	11.98	9.42	17.32	32.17	28.34	30.16	32.30	38.06	36.52	36.12	38.64
Growth (%)	19.2%	0.5%	-21.4%	83.9%	95.7%	-11.9%	6.4%	7.1%	17.8%	-4.0%	-1.1%	7.0%

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Equity Allocation

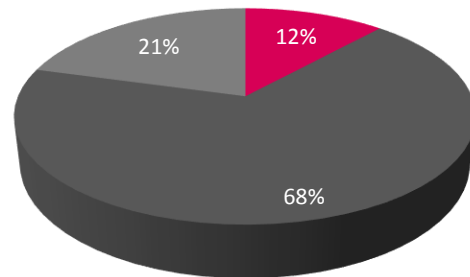
Sector	%
Banks, Finance and Insurance	69
Manufacturing	12
Diversified Holdings	11
Construction and Engineering	5
Hotels and Travels	3
Total	100

Top Equity Holdings*

Central Finance	LB Finance
Chevron Lubricants	People's Leasing
Commercial Bank	Royal Ceramics
Hatton National Bank	Sampath Bank
John Keells Holdings	Seylan Bank

*Note: In alphabetical order

Credit Rating



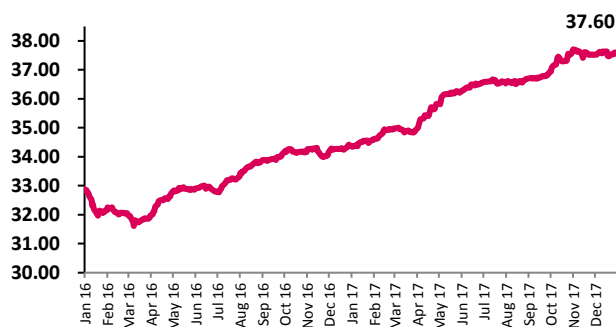
■ AAA Rating ■ AA Rating ■ A Rating

Note: The credit rating is presented as at month end for investments in fixed deposits, and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

- The annual average growth rate of the unit price for the Growth fund is 12.3% per year, since the unit linked fund was started.
- The unit price has increased by 7.0% for the period 01 Jan 2017 to 31 Dec 2017.

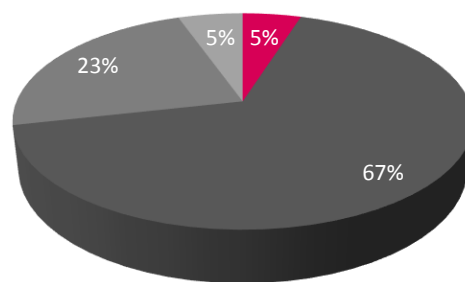
Your fund performance: Balanced fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



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Unit Price Growth (as a percentage)

*Since inception – 02/05/2006 to 31/12/2006 **Period from 31/12/2016 to 31/12/2017

Year	2006*	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017**
Unit Price	11.43	12.19	11.62	17.23	25.18	24.18	26.22	28.87	32.36	32.90	34.40	37.60
Growth (%)	14.3%	6.6%	-4.7%	48.3%	46.1%	-4.0%	8.4%	10.1%	12.1%	1.7%	4.6%	9.3%

Note: past performance is not an indication of future performance

Equity Allocation

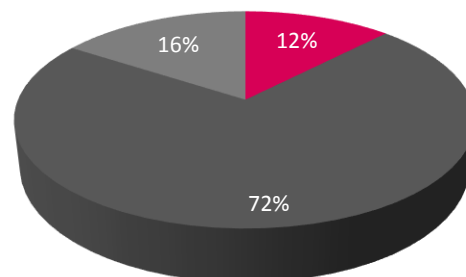
Sector	%
Banks, Finance and Insurance	67
Diversified Holdings	13
Manufacturing	11
Construction and Engineering	7
Hotels and Travels	2
Total	100

Top Equity Holdings*

Access Engineering	LB Finance
Central Finance	People's Leasing
Commercial Bank	Royal Ceramics
Hatton National Bank	Sampath Bank
John Keells Holdings	Seylan Bank

*Note: (In alphabetical order)

Credit Rating



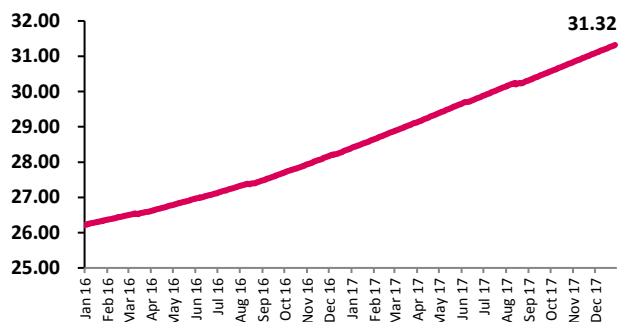
■ AAA Rating ■ AA Rating ■ A Rating

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- The annual average growth rate of the unit price for the Balanced fund is 12.0% per year, since the unit linked fund was started.
- The unit price has increased by 9.3% for the period 01 Jan 2017 to 31 Dec 2017.

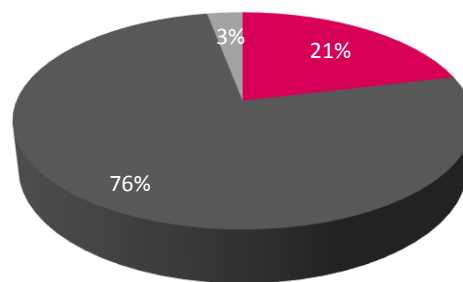
Your fund performance: Secure fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



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Unit Price Growth (as a percentage)

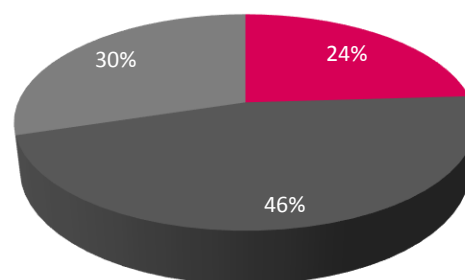
*Since inception – 02/05/2006 to 31/12/2006 **Period from 31/12/2016 to 31/12/2017

Year	2006*	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017**
Unit Price	10.83	11.91	13.04	15.74	17.97	19.09	20.75	23.02	24.76	26.21	28.37	31.32
Growth (%)	8.3%	10.0%	9.5%	20.7%	14.2%	6.2%	8.7%	10.9%	7.6%	5.9%	8.2%	10.4%

Note: past performance is not an indication of future performance

- The annual average growth rate of the unit price for the Secure fund is 10.3% per year, since the unit linked fund was started.
- The unit price has increased by 10.4% for the period 01 Jan 2017 to 31 Dec 2017.

Credit Rating

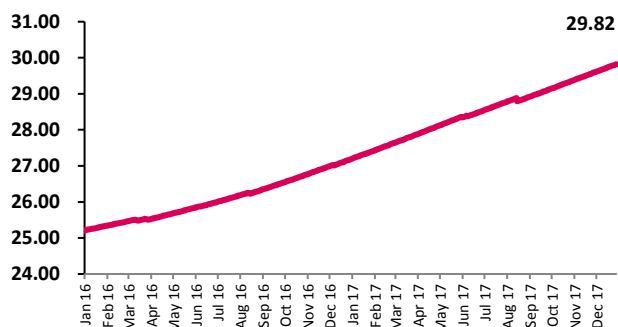


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Note: The credit rating is presented as at month end for investments in fixed deposits, and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

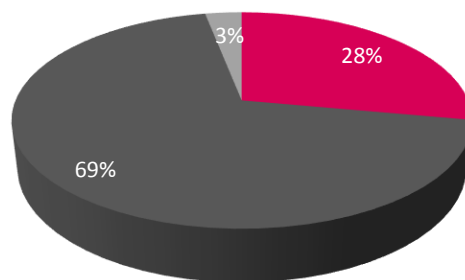
Your fund performance: Protected fund

Unit Price Movement



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Asset Allocation



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Unit Price Growth (as a percentage)

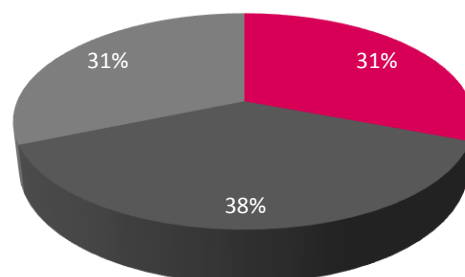
*Since inception – 02/05/2006 to 31/12/2006 **Period from 31/12/2016 to 31/12/2017

Year	2006*	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017**
Unit Price	10.58	11.91	14.25	16.23	17.54	18.58	20.16	22.27	23.81	25.20	27.18	29.82
Growth (%)	5.8%	12.6%	19.6%	13.9%	8.1%	5.9%	8.5%	10.5%	6.9%	5.8%	7.9%	9.7%

Note: past performance is not an indication of future performance

- The annual average growth rate of the unit price for the Protected fund is 9.8% per year, since the unit linked fund was started.
- The unit price has performed better than the guaranteed gross return every year.
- The unit price has increased by 9.7% for the period 01 Jan 2017 to 31 Dec 2017.

Credit Rating

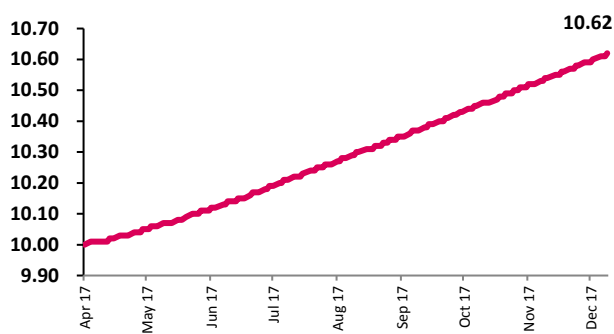


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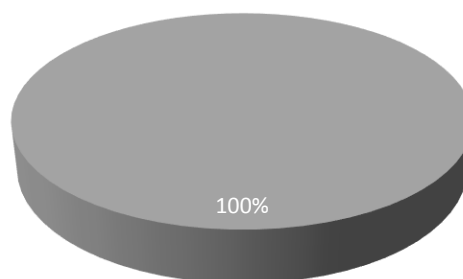
Your fund performance: Stable Money Market fund

Unit Price Movement



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Asset Allocation



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Unit Price Growth (as a percentage)

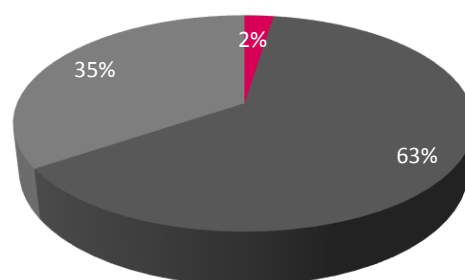
*Since inception – 21/04/2017 to 31/12/2017

Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017*
Unit Price	-	-	-	-	-	-	-	-	-	-	-	10.62
Growth (%)	-	-	-	-	-	-	-	-	-	-	-	6.2%

Note: past performance is not an indication of future performance

- The Stable Money Market fund was introduced on 21 Apr 2017.
- The unit price has increased by 6.2% for the period 21 Apr 2017 to 31 Dec 2017.

Credit Rating



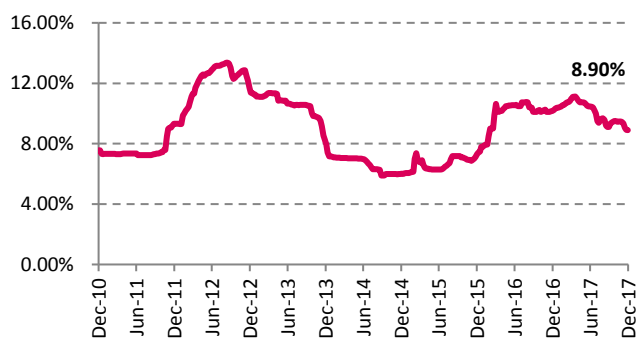
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Market Update: Interest Rates

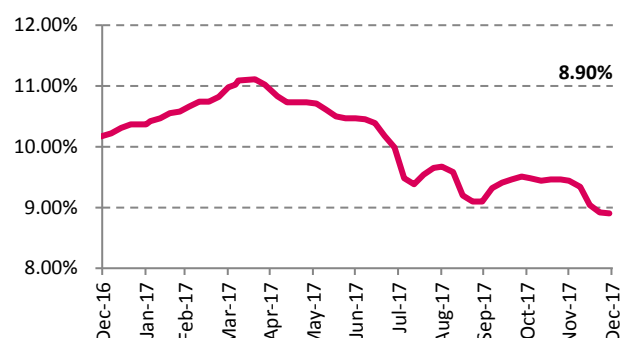
We use the 364 day T- Bill as an indicator of how interest rates move

364-day T-bill: Since 01 Jan 2011



Note: past performance is not an indication of future performance

364-day T-bill: Since 01 Jan 2017

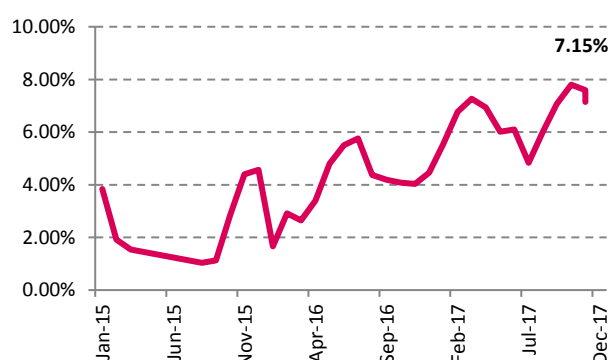


Note: past performance is not an indication of future performance

Major events during the month

- Central Bank raised LKR 70 billion by issuing treasury bills and LKR 30 billion by issuing treasury bonds.
- Central Bank policy rates play a key role in determining the direction and level of market interest rates. The Central Bank maintained policy rates unchanged during the month, a reflection of its intent.
- Short term interest rates were volatile over the month. For example the benchmark 364-day Treasury bill rate decreased to 8.90% by end of the month against the previous month end rate of 9.44%.

Inflation: Since 01 Jan 2015



Market Update: Stock Market

ASPI Movement: Since 01 Jan 2010



ASPI Movement: Since 01 Jan 2017



ASPI Performance (as a percentage)

*Since inception – 02/05/2006 to 31/12/2006 **Period from 31/12/2016 to 31/12/2017

Year	2006*	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017**
ASI	2,722.36	2,540.99	1,503.02	3,385.55	6,635.87	6,074.42	5,643.00	5,912.78	7,298.95	6,894.50	6,228.26	6,369.26
Growth (%)	5.8%	12.6%	19.6%	13.9%	8.1%	5.9%	8.5%	10.5%	6.9%	5.8%	7.9%	2.3%

Highlights of the performance

- The annual average growth rate of ASPI is 9.2% per year.
- The ASPI has increased by 2.3% for the period of 01 Jan 2017 to 31 Dec 2017.

Market Update: Stock Market

For the month

Description	Dec-2017	Nov-2017
All Share Price Index (ASPI)	6,369	6,412
ASPI growth for the month	-0.7%	-3.1%
Total market turnover (LKR Mn)	10,943	20,246
Market Capitalisation (LKR Bn)	2,899	2,923
PE Ratio (times)	10.6x	10.7x

10 Companies with highest market Capitalisation on the CSE as at end of month

- JKH
- CEYLON TOBACCO
- COMMERCIAL BANK
- DIALOG
- HNB
- COLD STORES
- NESTLE
- HEMAS HOLDINGS
- MELSTACORP
- SAMPATH BANK

Highlights of the month

- The equity market performance weakened in Dec 2017 with low investor activity.
- The ASPI increased by 2.3% over the period 01 Jan 2017 to 31 Dec 2017.
- Foreign investors purchased LKR 263 million on a net basis in Dec 2017, resulting in a net inflow of LKR 18.0 billion during the year to date 2017.

Fund manager's outlook



Fixed income outlook

- The benchmark 364 day Treasury bill rate decreased by 54 basis points to 8.90% during the month of December, and longer term bond rates also declined in line with short term rates.
- Headline inflation for December stood at 7.15%. We expect headline inflation to remain high amidst weather related supply disruptions continuing to create market shortages.
- Government is expected to conclude a sovereign issue in the 1Q 2018, which is expected to stabilize rates.
- However, we also note bunching of debt repayments in the first half of 2018, and this coupled with taxation of government bonds from 01 April 2018 may add upward pressure on rates.

Equity outlook

- ASPI closed the year on a rather lackluster note with ASPI gaining a mere 2.26% while the S&PSL20 index gained 5.01%. The AIA Unit Linked funds out performed both indices comfortably.
- We anticipate 2018 to be a challenging year; the implementation of the new IRA w.e.f. 01 April 2018 is expected to impact corporate earnings while the introduction of IFRS 9 (from 01 Jan 2018) and BASEL III is expected to increase provisioning for banks and financial institutions.
- Moreover investors are expected to broadly remain on the sidelines till the local government elections on 10 February are concluded. Hence we will continue to maintain the current lower allocations to equity.

About AIA

AIA Group is the pre-eminent life insurance provider in the Asia Pacific region.

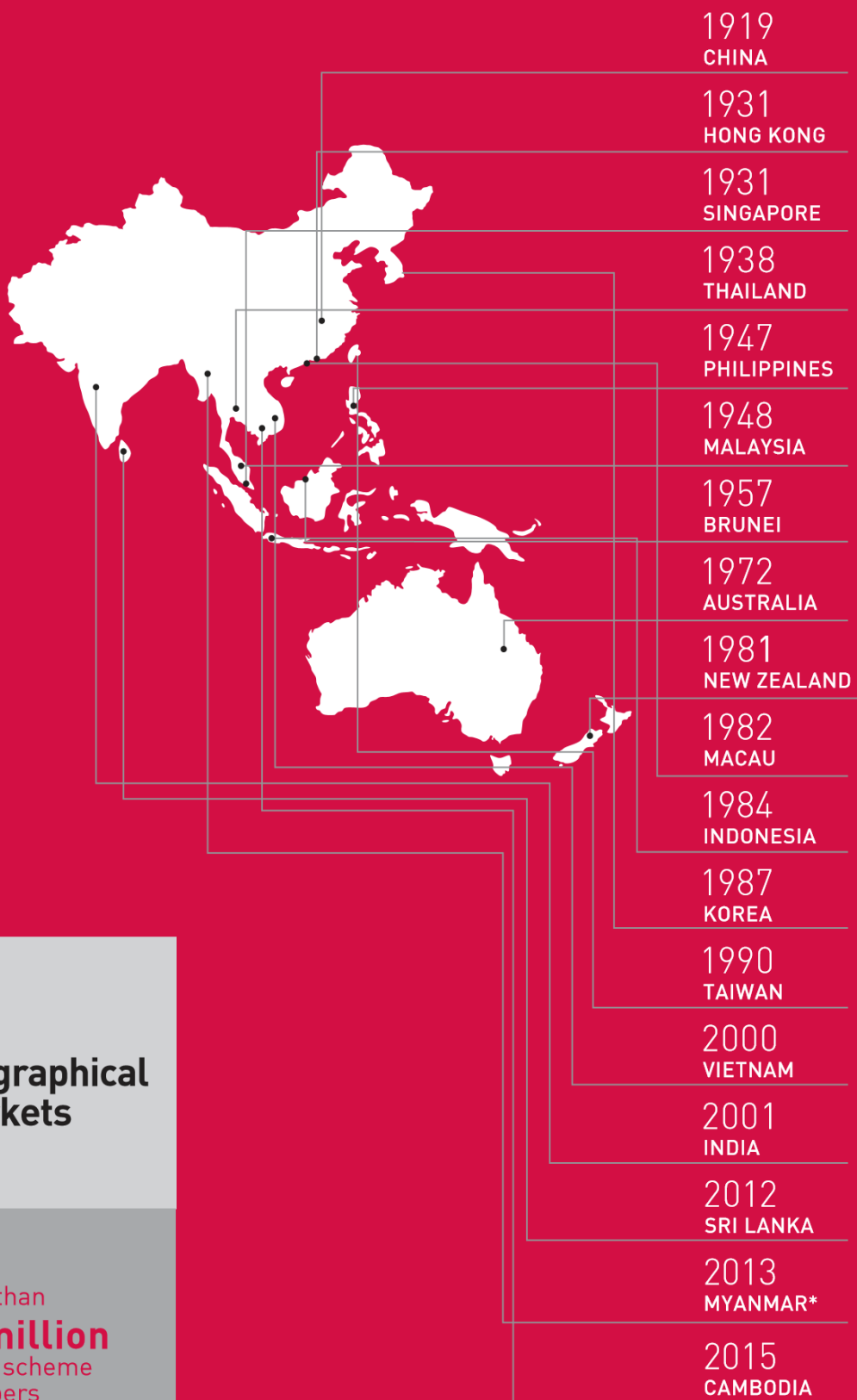
A total Sum Assured of over
US\$1 trillion

Almost 100 years
of history in Asia

18 geographical markets

More than
30 million
individual policies

More than
16 million
group scheme members



*AIA has a representative office in Myanmar.



THE REAL LIFE
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