

INVESTOR

AIA's Monthly Investment Market and Unit Linked Fund Update

For the month of March 2025

What you will find here

Your fund performance

- Summary
- Growth fund
- Balanced fund
- Secure fund
- Protected fund
- Stable Money Market fund

Market update

- Interest rate movement
- Stock market performance
- Economic highlights

Fund manager's outlook


- Fixed Income outlook
- Equity outlook


Unit-linked Price Performance – As at month end

	Growth	Balanced	Secure	Protected	Stable MM	ASPI	S&P SL20
Since 01 Jan 2025 (YTD)	-1.8%	-0.5%	1.8%	1.7%	1.9%	-0.8%	-2.6%
Annual Effective Growth Rate							
1 year	40.3%	28.7%	9.1%	8.3%	9.4%	38.2%	42.7%
3 years	23.9%	23.1%	18.1%	17.0%	18.3%	21.1%	16.0%
5 years	20.4%	18.8%	12.9%	12.1%	13.1%	28.2%	19.4%
7 years	9.6%	12.6%	12.1%	11.4%	12.3%	13.6%	3.8%
From Inception - CAGR	11.2%	12.2%	10.9%	10.4%	11.9%	10.8%	4.1%

Note: Past performance is not an indication of future performance

: The Stable Money Market fund was introduced on 21 Apr 2017, while the remainder of the funds were introduced on 02 May 2006

 **Tip:** Your Investment Linked Long Term Insurance Policy allows you to be in control of your investments in Unit Linked Funds. Kindly refer your policy document to learn more about options like unit switches and premium redirections which are available for you to manage your investments. You can also contact us if you like to know how you can use the options available to you.

 **Disclaimer:** The information in this report should not be considered as investment advice or a guarantee of future performance of Unit-linked funds of AIA since it is only based on historical data. AIA has tried its best to ensure accuracy of this report. AIA, its employees, or authorized agents cannot be held responsible in any way for any errors or omissions in this document. AIA clearly denies all liabilities for any loss or damage, which may be suffered by any person as a result of relying on this information, even if such loss or damage is occurred by any fault or negligence of AIA, its employees or authorized agents.

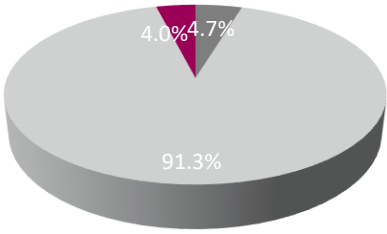
Your fund performance: Growth fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2024 to 31/03/2025

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*
Unit Price	32.90	34.40	37.60	39.56	42.81	43.68	50.63	37.48	49.18	78.38	74.12
Growth (%)	1.7%	4.6%	9.3%	5.2%	11.2%	2.0%	15.9%	-20.1%	31.2%	53.5%	-1.81%

Note: past performance is not an indication of future performance

Equity Allocation

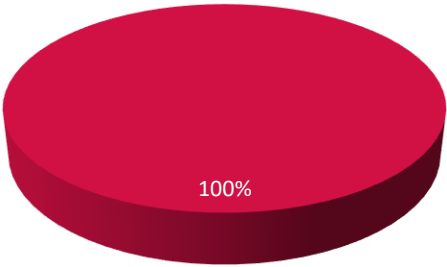
Sector	%
Banks	37%
Capital Goods	23%
Food Beverage and Tobacco	18%
Consumer Durables & Apparel	9%
Materials	7%
Diversified Financials	4%
Energy	1%
Software & Services	1%
Telecommunication Services	0%
Food & Staples Retailing	0%
Utilities	0%
Transportation	0%
Total	100%

Top Equity Holdings***

ACCESS ENG LTD	HATTON NATIONAL BANK PLC
CEYLON COLD STORES PLC	JOHN KEELLS HOLDINGS PLC
CHEVRON LUBRICANTS LANKA PLC	SAMPATH BANK PLC
COMMERCIAL BANK OF CEYLON PLC	SUNSHINE HOLDINGS PLC
DISTILLERIES COMPANY OF SRI LANKA	TEXTURED JERSEY LANKA LIMITED

***Note: In alphabetical order

Credit Rating



■ AAA Rating ■ AA Rating ■ A Rating

Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

- The annual average growth rate of the unit price for the Growth fund is 11.2% per year, since the unit linked fund was started.
- The unit price has decreased by 1.81% for the period 01 January 2025 to 31 March 2025.

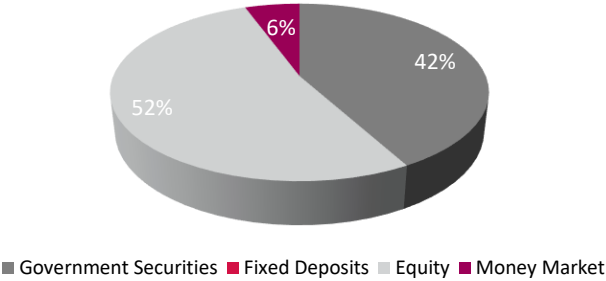
Your fund performance: Balanced fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2024 to 31/03/2025

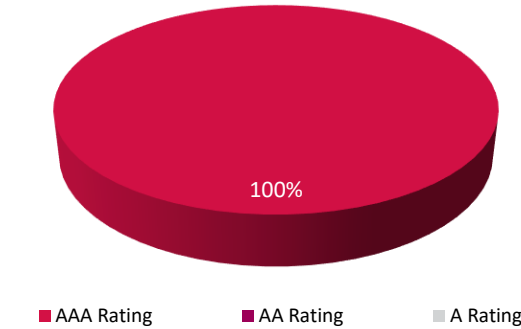
Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*
Unit Price	32.90	34.40	37.60	39.56	42.81	43.68	50.63	50.68	64.73	88.36	87.93
Growth (%)	1.7%	4.6%	9.3%	5.2%	11.2%	2.0%	15.9%	0.1%	27.7%	36.5%	-0.49%

Note: past performance is not an indication of future performance

Equity Allocation

Sector	%
Banks	40%
Capital Goods	18%
Food Beverage and Tobacco	18%
Consumer Durables & Apparel	10%
Materials	7%
Diversified Financials	7%
Consumer Services	0%
Telecommunication Services	0%
Food & Staples Retailing	0%
Utilities	0%
Banks	40%
Capital Goods	18%
Total	100%

Credit Rating



Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

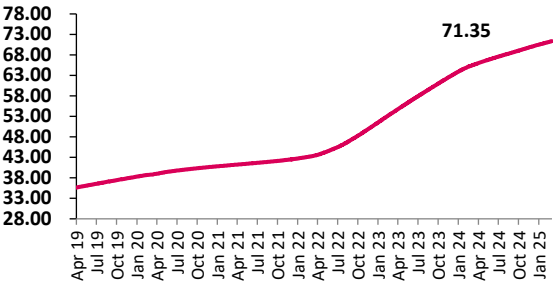
Top Equity Holdings***	
ACCESS ENG LTD	JOHN KEELLS HOLDINGS PLC
CENTRAL FINANCE COMPANY PLC	ROYAL CERAMICS LANKA PLC
COMMERCIAL BANK OF CEYLON PLC	SAMPATH BANK PLC
DIALOG AXIATA PLC	TEXTURED JERSEY LANKA LIMITED
HATTON NATIONAL BANK PLC	WINDFORCE LIMITED

***Note: In alphabetical order

- The annual average growth rate of the unit price for the Balanced fund is 12.2% per year, since the unit linked fund was started.
- The unit price has decreased by 0.49% for the period 01 January 2025 to 31 March 2025.

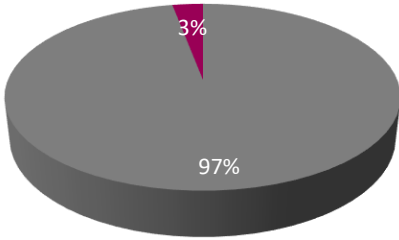
Your fund performance: Secure fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2024 to 31/03/2025

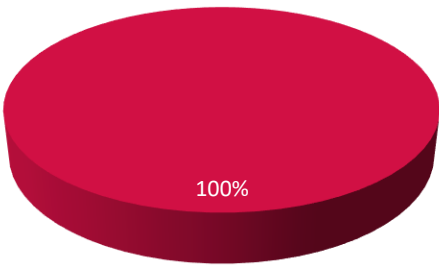
Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*
Unit Price	26.21	28.37	31.32	34.49	38.05	40.68	42.53	50.47	63.01	70.08	71.35
Growth (%)	5.9%	8.2%	10.4%	10.1%	10.3%	6.9%	4.5%	18.7%	24.8%	11.2%	1.81%

Note: past performance is not an indication of future performance

- The annual average growth rate of the unit price for the Secure fund is 11.0% per year, since the unit linked fund was started.
- The unit price has increased by 1.81% for the period 01 January 2025 to 31 March 2025.
- Investment holdings as of 31 March 2025 are in government securities* resulting in AAA rated instruments for the portfolio.

*Includes money market Instruments

Credit Rating

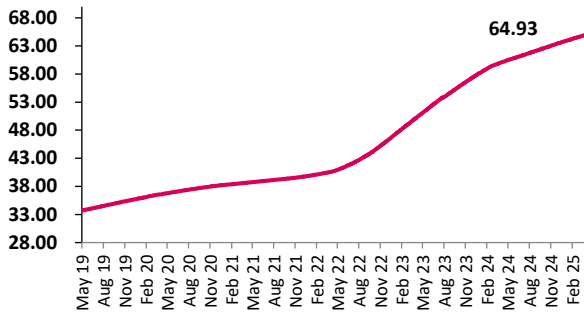


■ AAA Rating ■ AA Rating ■ A Rating

Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

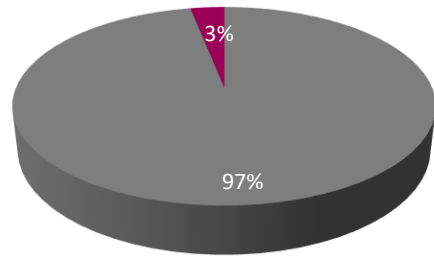
Your fund performance: Protected fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2024 to 31/03/2025

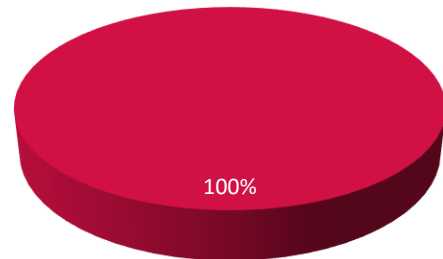
Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*
Unit Price	25.20	27.18	29.82	32.66	35.58	38.25	39.88	47.09	58.08	63.83	64.93
Growth (%)	5.8%	7.9%	9.7%	9.5%	9.8%	6.7%	4.3%	18.1%	23.3%	9.9%	1.72%

Note: past performance is not an indication of future performance

- The annual average growth rate of the unit price for the Protected fund is 10.4% per year, since the unit linked fund was started.
- The unit price has increased by 1.72 % for the period 01 January 2025 to 31 March 2025.
- Investment holdings as of 31 March 2025 are in government securities* resulting in AAA rated instruments for the portfolio.

*Includes money market Instruments

Credit Rating

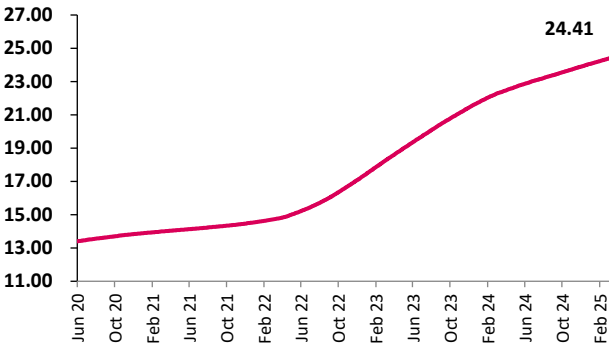


■ AAA Rating ■ AA Rating ■ A Rating

Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

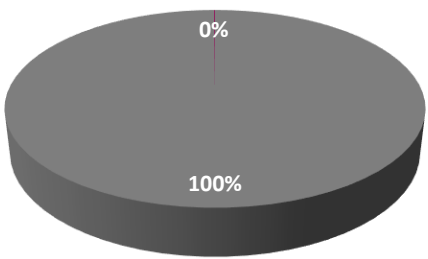
Your fund performance: Stable Money Market fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage) *21/04/2017 to 31/12/2017

**Period from 31/12/2024 to 31/03/2025

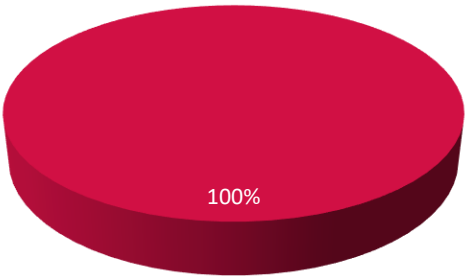
Year	2015	2016	2017*	2018	2019	2020	2021	2022	2023	2024	2025**
Unit Price	-	-	10.62	11.70	12.88	13.85	14.49	17.18	21.51	23.96	24.41
Growth (%)	-	-	6.2%	10.2%	10.1%	7.5%	4.6%	18.6%	25.2%	11.4%	1.9%

Note: past performance is not an indication of future performance

- The annual average growth rate of the unit price for the Stable Money Market fund is 11.9% per year, since the unit linked fund was started.
- The unit price has increased by 1.9% for the period 01 January 2025 to 31 March 2025.
- Investment holdings as of 31 March 2025 are in government securities* resulting in AAA rated instruments for the portfolio.

*Includes money market Instruments

Credit Rating



■ AAA Rating ■ AA Rating ■ A Rating

Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

Market Update: Interest Rates

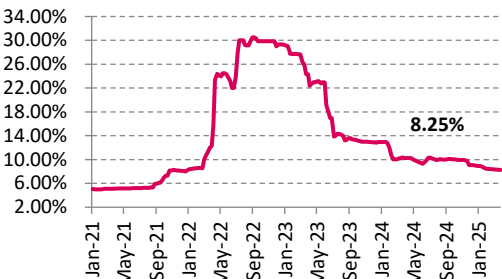
We use the 364-day T- Bill as an indicator of how interest rates move

364-day T-bill: Since 01 Jan 2015



Note: Past performance is not an indication of future performance

364-day T-bill: Since 01 Jan 2021



Note: Past performance is not an indication of future performance

Major events during the month

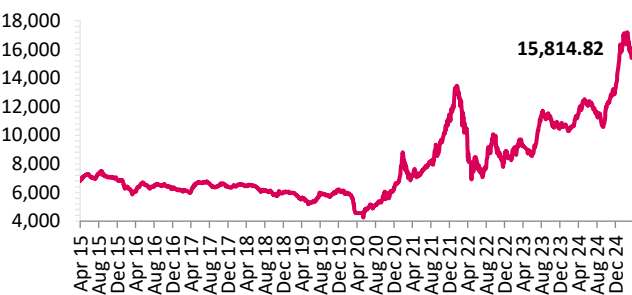
- The Monetary Policy Board decided to maintain the Overnight Policy Rate (OPR) at 8.00% at its meeting held in March 2025.
- Inflation remains negative at present mainly due to repeated reductions in electricity tariffs and fuel prices. Deflationary conditions are expected to gradually ease from March 2025, with inflation projected to turn positive by mid-2025 according to CBSL.
- The latest annual estimates revealed that the domestic economy recorded a strong recovery in 2024 after two years of contractions.

Inflation: Since 01 Jan 2015



Market Update: Stock Market

ASPI Movement: Since 01 Jan 2015



ASPI Movement: Since 01 Jan 2023



S&P SL Movement: Since 01 Jan 2015



S&P SL Movement: Since 01 Jan 2023



Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025**
ASPI	6,894	6,228	6,369	6,052	6,129	6,774	12,226	8,490	10,654	15,945	15814.82
Growth (%)	-5.50%	-9.70%	2.30%	-5.00%	1.30%	10.50%	80.50%	-30.56%	25.50%	49.66%	-0.81%
S&P SL 20	3,626	3,496	3,672	3,135	2,937	2,638	4,233	2,636	3,068	4,862	4,735
Growth (%)	-11.30%	-3.60%	5.00%	-14.60%	-6.30%	-10.20%	60.50%	-37.74%	1.94%	58.46%	-2.62%

Note: past performance is not an indication of future performance

*The S&P SL20 index was introduced on 18 June 2012. Inclusions in the S&P 20 index are rebalanced on a bi-annual basis.

Highlights of the performance

- The annual average growth rate of ASPI is 10.78% per year and S&P SL20 index is 4.09% per year, since the unit linked funds were first started.
- The ASPI and S&P SL 20 have decreased by 0.81% and 2.62% for the period of 31 December 2024 to 31 March 2025, respectively.

Market Update: Stock Market

For the month

Description	February-25	March-25
All Share Price Index (ASPI)	16,479	15,815
ASPI growth for the month	-3.76%	-4.03%
S&P SL 20 Index	4,931	4,735
S&P SL 20 growth for the month	-3.58%	-3.98%
Total market turnover (LKR Millions)	58,416	40,353
Market Capitalization (LKR Billions)	6,114	5,606
PE Ratio (times)	9.01x	8.30x


10 Companies with highest market

Capitalisation on the CSE as of 31 March 2025

- JOHN KEELLS HOLDINGS PLC
- LOLC HOLDINGS PLC
- CEYLON TOBACCO COMPANY PLC
- COMMERCIAL BANK OF CEYLON PLC
- LOLC FINANCE PLC
- DISTILLERIES COMPANY OF SRI LANKA PLC
- MELSTACORP PLC
- HATTON NATIONAL BANK PLC
- SAMPATH BANK PLC
- DIALOG AXIATA PLC
- CARGILLS (CEYLON) PLC

Highlights of the month

- The ASPI and S&P SL20 grew by -4.03% and -3.98% respectively, for the month of March 2025.
- Net foreign flows for the month amounted to LKR 1.70 Bn of outflows, a decrease outflow from the prior period.
- The market has witnessed decreased turnover for the period compared to the prior period.

 **Investment strategy:** AIA Sri Lanka maintains a prudent investment strategy for its investment portfolios, in line with its investment philosophy and guidelines as set out in the investment policy. The Company advocates a long-term investment strategy supporting long-term growth. The equity strategy is driven by in-depth research with emphasis on growth and sustainability of earnings whilst principles such as liquidity, solvency and corporate governance also play a significant role in stock selection.

Fixed income outlook

- The Central Bank held its second monetary policy review for the year on the 26th of March, where the Monetary Policy Board of the Central Bank of Sri Lanka decided to keep the Overnight Policy Rate (OPR) unchanged at 8.00%. Therefore, The Standing Lending Facility Rate (the rate CBSL lends to commercial banks) was remained at 8.5% and the Standing Deposit Facility Rate (the rate which commercial banks place their excess cash with CBSL) was at 7.5% during the month. Inflation remains negative due to repeated cuts in electricity and fuel prices but is expected to turn positive by mid-2025, reaching target levels by year-end. After two years of contraction, the economy showed a strong recovery in 2024, with indicators suggesting continued momentum.
- The policy review also stated that the market interest rates have declined in line with policy easing, maintaining surplus rupee liquidity and supporting robust credit flows to the private sector. This trend is expected to sustain domestic economic activity. The external sector has outperformed expectations. Strong exports, increased imports, and rising tourism and remittance earnings have improved the current account. Foreign inflows into government securities have picked up, boosting official reserves, aided by Central Bank purchases and the fourth IMF-EFF tranche. The rupee has seen slight depreciation in 2025. While inflation and growth risks are broadly balanced, the Board remains vigilant to global trade and geopolitical uncertainties.
- Treasury bill yields declined across all maturities in March 2025, with rates decreasing across all tenures. The benchmark 364-day T-bill yield fell to 8.25% from 8.35% from the preceding month, while the 91-day rate decreased to 7.50%. The 182-day tenor, which recorded a 3 basis point reduction to 7.84%. This broad-based decline in yields coincided with improving market sentiment.
- Foreign holdings of LKR-denominated Government securities strengthened in March, registering an inflow of LKR 14.336 billion which was 17.8% growth from the preceding month. This increased foreign participation to 0.50% of total outstanding government securities.
- The Average Weighted Prime Lending Rate (AWPR) increased by 8 basis points to 8.44% by the end of January from 8.36% from the preceding month.
- The deflationary trend persisted into March 2025, however, the rate of deflation showed improvement, easing to -2.6% (Y-o-Y) in March compared to -4.2% recorded in the previous month. A rise in the prices of some food items and some non-food items combined with the disappearance of the negative base effect from last year, contributed to this increase in the inflation rate. Food inflation (Y-o-Y) increased to 0.6% in March 2025 from -0.2% in February 2025 while Non-Food inflation (Y-o-Y) increased to -4.1% in March 2025 from -6.1% observed in February 2025.

Equity outlook

- In March, the Colombo Stock Exchange experienced a pronounced bearish trend. The All Share Price Index (ASPI) fell by 4.03%, and the S&P SL 20 Index declined by 3.98%, reflecting a broad-based market downturn. This downward momentum was primarily driven by underperformance in key sectors such as the Diversified Financials, Food, Beverage & Tobacco, and Capital Goods sector. Prominent market players, including LOLC Holdings, John Keels Holdings, Ceylinco Insurance, and Ceylon Tobacco, were among the largest contributors to this decline.
- Market liquidity also contracted significantly during the month of March. Average daily turnover dropped to LKR 2.1 billion a 38% decrease from the previous month indicating a cautious approach by market participants amid rising uncertainty. This liquidity crunch, combined with investor wariness, is underscored by the net foreign outflow of LKR 1.67 billion in March, which pushed the cumulative foreign outflow for the year to LKR 10.8 billion.
- The market's Price-to-Earnings (P/E) ratio declined to 8.30 from 9.01 by the end of January, suggesting a marginal decrease in market valuations. Moreover, the market's Price-to-Earnings (P/E) ratio decreased from 9.01 at the end of February to 8.30 by the end of March, signifying a modest adjustment in market valuations.



FREQUENTLY ASKED QUESTIONS

■ Where are AIA Unit Linked Funds invested?

The Unit Linked funds are invested in instruments specified in the policy documents i.e. government securities, debt securities and money market investments such as fixed deposits, etc, and in shares listed on the Colombo Stock Exchange. These investments are made within the parameters provided in the policy documents, in order to achieve the investment objective of each fund.

- **Equities:** Investment in shares listed on the Colombo Stock Exchange.
- **Debt Securities:** Investments in Treasury instruments, Corporate Debt instruments, repurchase agreements of Treasury instruments and Corporate Debt instruments of longer maturity tenor than those classified as Money Market investments.
- **Money Market investments:** Funds held as Corporate Debt instruments, overnight repurchase agreements of Treasury instruments, Corporate Debt instruments with a tenor of one day, investments in Treasury instruments and cash in bank current accounts.

Treasury instruments refers to instruments such as Treasury Bills and Treasury Bonds issued by the government of Sri Lanka. Corporate debt refers to debt instruments issued by financial institutions and companies.

■ How does AIA manage Unit Linked funds?

AIA maintains a prudent investment strategy for its investment portfolios, in line with its investment philosophy and guidelines, as set out in the Company's investment policy. The investments of each fund are carried out in line with the investment objectives of the respective fund. The Company advocates a long-term investment strategy supporting long-term growth. The equity strategy is driven by in-depth research with emphasis on growth and sustainability of earnings whilst principles such as liquidity, solvency and corporate governance also play a significant role in stock selection.

■ Why do unit prices of the Growth & Balanced Funds fluctuate in comparison to the other Unit Linked Funds?

The prices of all unit linked funds move in tandem with the price movements or market values of their underlying investments. The Growth & Balanced funds invest in shares listed on the Colombo Stock Exchange. As prices of shares can be volatile at times, the unit prices of Growth & Balanced funds too can move higher or lower in tandem with these movements in share prices.

■ Is the All Share Price Index (ASPI) or S&P20 movement comparable with AIA Growth & Balanced Funds Performance?

The Growth and Balance fund performance may differ from the performances of the ASPI and the S&P SL 20 stock indices due to the fund portfolios holding different stocks and different proportions of stocks when compared to those used in the computation of the indices. The ASPI measures the movement of share prices of all listed companies on the Colombo Stock Exchange based on market capitalization and the S&P SL 20 measures the movement of share prices of 20 of the leading companies selected and rebased on certain criteria including market capitalisation.

*Subject to Policy conditions
Terms and Conditions apply

For more information, please call AIA Insurance on
011 2 310 310 or visit www.aialife.com.lk

■ What are the Investment Strategies mentioned in the Policy Document* ?

Depending on the policy you have purchased, at the date of commencement the policy owner selects the investment strategy out of the four available; namely Aggressive, Moderate, Cautious and Advanced. Aggressive, Moderate and Cautious strategies have their funds allocated and switched at predetermined milestones depending on the policy term. Policy owners can switch fund strategies on written request during the policy period subject to conditions. Policy owners with Advanced investment strategy are responsible for determining the allocation and switching throughout the lifetime of the policy.

■ What are Unit switches and amendment of Regular Premium Allocation Proportions?

Depending on the policy you have purchased, your Investment Linked Long Term Insurance Policy allows you to be in control of your investments. Options such as Unit switches* and amendment of Regular Premium Allocation Proportions* may be available to you, so that you have total control over your long term investment.

- **Unit switches:** If you request to switch units from one unit linked fund to another, the Company will cancel units of equal amount from the fund from which the units are to be switched from at the Unit price of that fund prevailing on the day and after deduction of switching charge, if any, and the funds so generated will be used to create units in the fund in which the amount is to be switched to at the Unit price of that fund prevailing on the day. Note that the unit switches are not permitted into or out of the Protected Fund and Stable Money Market Fund.
- **Amendment of Regular Premium Allocation Proportions:** At the written request of the Policy Owner, the Company will amend the Allocation Proportion whereafter the previous Allocation Proportion will become ineffective, and the amended Allocation Proportion will be applicable to all future Basic Premiums received from the date of the Company's acceptance of the request. Note that the amendment of allocation proportions is not permitted into or out of the Stable Money Market Fund.

■ How often can Unit switches and Amendment of Allocation Proportions be executed?

- There is no limitation on frequency of Unit switches*
- The Company will only allow two (2) requests for Amendment of the Allocation Proportion within any Policy Year*
- The relevant applicable charges will be applied as stipulated in the Policy Document

■ How can we get information on AIA Unit Linked Funds performance?

- Visit AIA Sri Lanka corporate website to view 'AIA Investor' for fund performance updates and details: <https://www.aialife.com.lk/en/help-support/our-unit-linked-fund-performance.html>.
- Our new and improved AIA Customer Portal is accessible in all three languages. Simply visit our AIA corporate website and register for free and access your policy details from the comfort of your own home, at any time (aialife.com.lk). **Accessing unit price updates, policy information and receiving real-time updates are the benefits of availing the customer portal.**
- If you wish to receive the daily unit prices via SMS, kindly contact us on our hotline or via the customer portal and we will make necessary arrangements for you to receive the daily SMS. We would also appreciate if you could notify us of any changes to your contact details.

*Subject to Policy conditions
Terms and Conditions apply

For more information, please call AIA Insurance on
011 2 310 310 or visit www.aialife.com.lk

About AIA

AIA Group is the pre-eminent life insurance provider in the Asia Pacific region

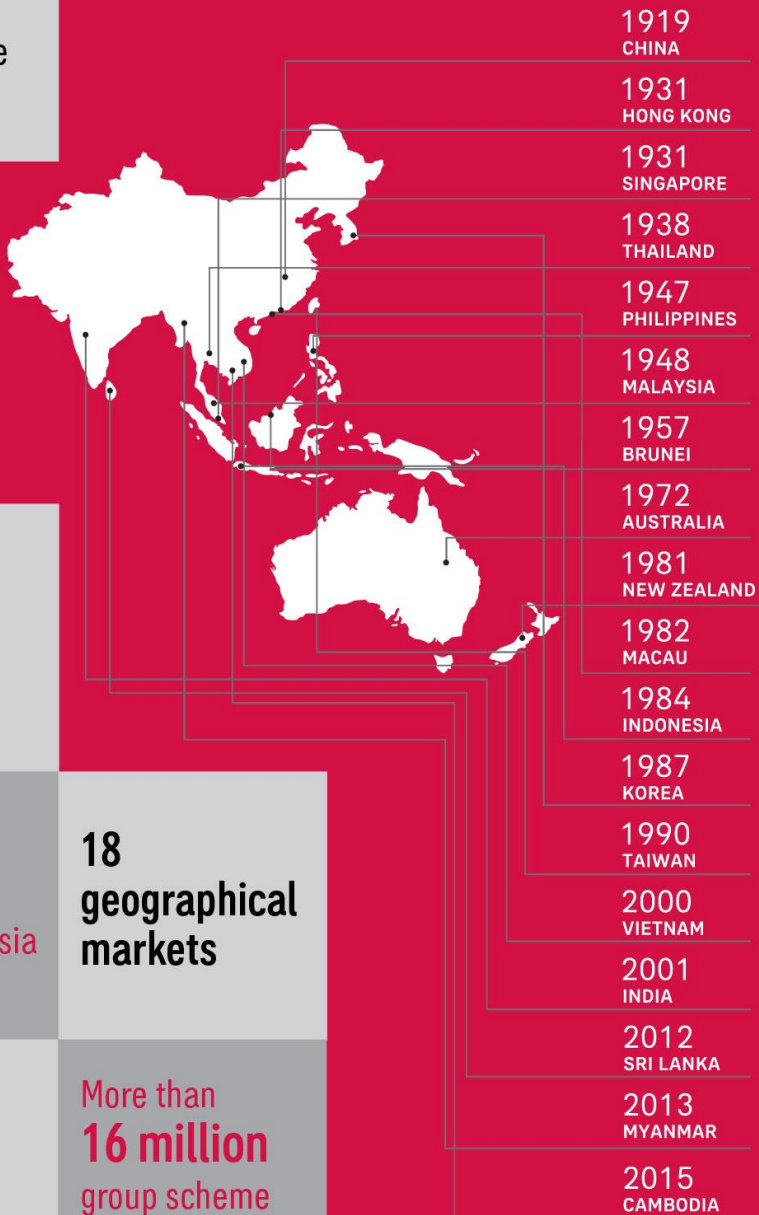
A total Sum Assured of
US\$ 2 trillion

Over
100 years
of history in Asia

More than
39 million
individual policies

18
geographical markets

More than
16 million
group scheme members



HEALTHIER, LONGER,
BETTER LIVES

AIA Insurance Lanka Limited

(Co. No. PQ 18 PB)

AIA Tower, 92, Dharmapala Mawatha, Colombo 07

Hotline: 0112 310 310

Fax: 0114 715 892

E-mail: lk.info@aia.com