For the month of January 2025

AIA's Monthly Investment Market and Unit Linked Fund Update

What you will find here

Your fund performance

- Summary
- Growth fund
- Balanced fund
- Secure fund
- Protected fund
- Stable Money Market fund

Market update

- Interest rate movement
- Stock market performance
- Economic highlights

Fund manager's outlook

- Fixed Income outlook
- Equity outlook

Unit-linked Price Performance - As at month end

	Growth	Balanced	Secure	Protected	Stable MM	ASPI	S&P SL20
Since 01 Jan 2025 (YTD)	3.8%	2.4%	0.7%	0.6%	0.7%	7.4%	5.2%
Annual Effective Growth Rate							
1 year	62.4%	40.2%	10.2%	9.0%	10.4%	65.8%	76.3%
3 years	18.2%	21.0%	18.2%	17.0%	18.3%	9.6%	5.2%
5 years	15.9%	16.5%	13.0%	12.2%	13.2%	23.6%	12.5%
7 years	10.4%	13.2%	12.2%	11.4%	12.3%	14.9%	4.5%
From Inception - CAGR	11.6%	12.5%	11.0%	10.4%	12.0%	11.3%	4.8%

Note: Past performance is not an indication of future performance

Tip: Your Investment Linked Long Term Insurance Policy allows you to be in control of your investments in Unit Linked Funds. Kindly refer your policy document to learn more about options like unit switches and premium redirections which are available for you to manage your investments. You can also contact us if you like to know how you can use the options available to you.

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 $[:] The Stable \ Money \ Market \ fund \ was \ introduced \ on \ 21 \ Apr \ 2017, \ while \ the \ remainder \ of \ the \ funds \ were \ introduced \ on \ 02 \ May \ 2006 \ Ma$

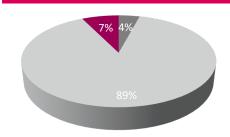
Your fund performance: Growth fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

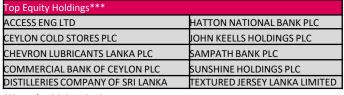
*Period from 31/12/2024 to 31/01/2025

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*
Unit Price	32.90	34.40	37.60	39.56	42.81	43.68	50.63	37.48	49.18	78.38	78.38
Growth (%)	1.7%	4.6%	9.3%	5.2%	11.2%	2.0%	15.9%	-20.1%	31.2%	53.5%	3.8%

Note: past performance is not an indication of future performance

Equity Allocation

Sector	%
Banks	37%
Capital Goods	22%
Food Beverage and Tobacco	18%
Consumer Durables & Apparel	9%
Materials	8%
Diversified Financials	5%
Energy	1%
Software & Services	1%
Telecommunication Services	0%
Food & Staples Retailing	0%
Utilities	0%
Transportation	0%
Total	100%



^{***}Note: In alphabetical order



Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

■ The unit price has increased by 3.8% for the period 01 January 2025 to 31 January 2025.

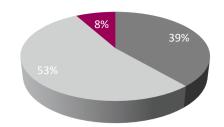
The <u>annual average growth rate</u> of the unit price for the Growth fund is <u>11.6% per year</u>, since the unit linked fund was started.

Your fund performance: Balanced fund

Unit Price Movement

Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

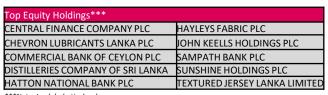
*Period from 31/12/2024 to 31/01/2025

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*
Unit Price	32.90	34.40	37.60	39.56	42.81	43.68	50.63	50.68	64.73	88.36	90.51
Growth (%)	1.7%	4.6%	9.3%	5.2%	11.2%	2.0%	15.9%	0.1%	27.7%	36.5%	2.4%

Note: past performance is not an indication of future performance

Equity Allocation

Sector	%			
Banks	40%			
Capital Goods	18%			
Food Beverage and Tobacco	18%			
Consumer Durables & Apparel	10%			
Materials	7%			
Diversified Financials	7%			
Consumer Services	0%			
Telecommunication Services	0%			
Food & Staples Retailing	0%			
Utilities	0%			
Transportation	0%			
Software & Services	0%			
Total	100%			



^{***}Note: In alphabetical order



Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

■ The unit price has increased by 2.4% for the period 01 January 2025 to 31 January 2025.

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[•] The <u>annual average growth rate</u> of the unit price for the Balanced fund is <u>12.5% per year</u>, since the unit linked fund was started.

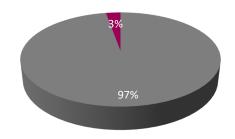
Your fund performance: Secure fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

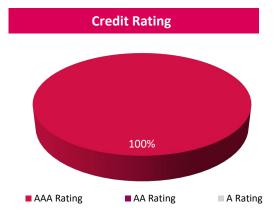
Unit Price Growth (as a percentage)

*Period from 31/12/2024 to 31/01/2025

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*
Unit Price	26.21	28.37	31.32	34.49	38.05	40.68	42.53	50.47	63.01	70.08	70.55
Growth (%)	5.9%	8.2%	10.4%	10.1%	10.3%	6.9%	4.5%	18.7%	24.8%	11.2%	0.7%

Note: past performance is not an indication of future performance

- The <u>annual average growth rate</u> of the unit price for the Secure fund is <u>11.0% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 0.7% for the period</u> 01 January 2025 to 31 January 2025.
- Investment holdings as of 31 January 2025 are in government securities* resulting in AAA rated instruments for the portfolio.

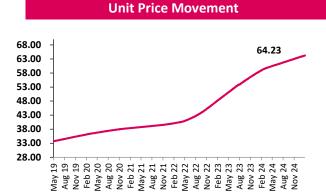


Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

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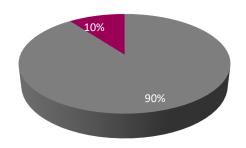
^{*}Includes money market Instruments

Your fund performance: Protected fund



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future

asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2024 to 31/01/2025

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*
Unit Price	25.20	27.18	29.82	32.66	35.58	38.25	39.88	47.09	58.08	63.83	64.23
Growth (%)	5.8%	7.9%	9.7%	9.5%	9.8%	6.7%	4.3%	18.1%	23.3%	9.9%	0.6%

Note: past performance is not an indication of future performance

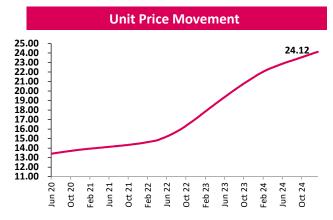
- The <u>annual average growth rate</u> of the unit price for the Protected fund is <u>10.4% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 0.6 % for the period</u>
 <u>01 January 2025 to 31 January 2025</u>.
- Investment holdings as of 31 January 2025 are in government securities* resulting in AAA rated instruments for the portfolio.



Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

^{*}Includes money market Instruments

Your fund performance: Stable Money Market fund



Note: past performance is not an indication of future performance

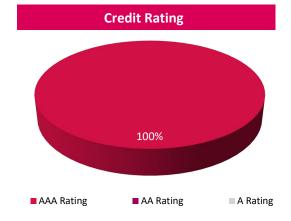
Asset Allocation 0% 100% Government Securities Fixed Deposits Equity Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage) *21/04/2017 to 31/12/2017								**Period	from 31/12,	/2024 to 31	/01/2025
Year	2015	2016	2017*	2018	2019	2020	2021	2022	2023	2024	2025**
Unit Price	-	-	10.62	11.70	12.88	13.85	14.49	17.18	21.51	23.96	23.96
Growth (%)	-	-	6.2%	10.2%	10.1%	7.5%	4.6%	18.6%	25.2%	11.4 %	0.7 %

Note: past performance is not an indication of future performance

- The <u>annual average growth rate</u> of the unit price for the Stable Money Market fund is <u>12.0% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 0.7% for the period</u> 01 January 2025 to 31 January 2025.
- Investment holdings as of 31 January 2025 are in government securities* resulting in AAA rated instruments for the portfolio.

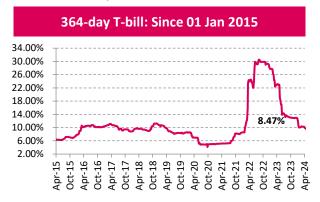


Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

^{*}Includes money market Instruments

Market Update: Interest Rates

We use the 364-day T- Bill as an indicator of how interest rates move



Note: Past performance is not an indication of future performance

Major events during the month

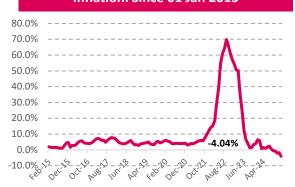
- The Monetary Policy Board of the Central Bank of Sri Lanka, decided to maintain the Overnight Policy Rate (OPR) at 8.00 per cent.
- Colombo Consumer Price Index (CCPI, 2021=100) remained in the negative territory for the fifth consecutive month, recording a deflation of 4.0% in January 2025 compared to the deflation of 1.7% in December 2024.
- The ban on vehicle imports has been lifted with effect from 1st 2025. The decision to lift the ban is partly influenced by the conditions set by the IMF, requiring Sri Lanka to manage its foreign exchange reserves.

364-day T-bill: Since 01 Jan 2021



Note: Past performance is not an indication of future performance

Inflation: Since 01 Jan 2015



Market Update: Stock Market

ASPI Movement: Since 01 Jan 2015



S&P SL Movement: Since 01 Jan 2015



ASPI Movement: Since 01 Jan 2023



S&P SL Movement: Since 01 Jan 2023



Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025**
ASPI	6,894	6,228	6,369	6,052	6,129	6,774	12,226	8,490	10,654	15,945	17,123
Growth (%)	-5.50%	-9.70%	2.30%	-5.00%	1.30%	10.50%	80.50%	-30.56%	25.50%	49.66%	7.39%
S&P SL 20	3,626	3,496	3,672	3,135	2,937	2,638	4,233	2,636	3,068	4,862	5,114
Growth (%)	-11.30%	-3.60%	5.00%	-14.60%	-6.30%	-10.20%	60.50%	-37.74%	1.94%	58.46%	5.19%

Note: past performance is not an indication of future performance

Highlights of the performance

- The annual average growth rate of ASPI is 11.35% per year and S&P SL20 index is 4.78% per year, since the unit linked funds were first started.
- The ASPI and S&P SL 20 have increased by 7.39% and 5.19% for the period of 31 December 2024 to 31 January 2025, respectively.

Market Update: Stock Market

For the month

Description	December- 24	January- 25
All Share Price Index (ASPI)	15,945	17,123
ASPI growth for the month	20.89%	7.39%
S&P SL 20 Index	4,862	5,114
S&P SL 20 growth for the month	24.50%	5.19%
Total market turnover (LKR Millions)	133,019	140,432
Market Capitalization (LKR Billions)	5,695	6,114
PE Ratio (times)	8.89x	9.54x

10 Companies with highest market Capitalisation on the CSE as of 31 January 2025

- JOHN KEELLS HOLDINGS PLC
- LOLC HOLDINGS PLC
- CEYLON TOBACCO COMPANY PLC
- COMMERCIAL BANK OF CEYLON PLC
- LOLC FINANCE PLC
- DISTILLERIES COMPANY OF SRI LANKA PLC
- HATTON NATIONAL BANK PLC
- MELSTACORP PLC
- SAMPATH BANK PLC
 - BROWNS INVESTMENTS PLC

Highlights of the month

- The ASPI and S&P SL20 grew by 7.39% and 5.19% respectively, for the month of January 2025.
- Net foreign flows for the month amounted to LKR 6.461 Bn of outflows, an increase outflow from the prior period.
- The market has witnessed increased turnover for the period compared to the prior period.

Investment strategy: AIA Sri Lanka maintains a prudent investment strategy for its investment portfolios, in line with its investment philosophy and guidelines as set out in the investment policy. The Company advocates a long-term investment strategy supporting long-term growth. The equity strategy is driven by in-depth research with emphasis on growth and sustainability of earnings whilst principles such as liquidity, solvency and corporate governance also play a significant role in stock selection.

^{*}The S&P SL20 index was introduced on 18 June 2012. Inclusions in the S&P 20 index are rebalanced on a bi-annual basis.

Fund manager's outlook



Fixed income outlook

- The monetary Policy Review that was held on the 29th of January, where the Monetary Policy Board decided to maintain the Overnight Policy Rate at its current level of 8%. The board observed that the current period for deflation as projected earlier has largely due The Standing Lending Facility Rate (the rate CBSL lends to commercial banks) was remained at 8.5% and the Standing Deposit Facility Rate (the rate which commercial banks place their excess cash with CBSL) was at 7.5% during the month.
- During the monetary Policy review, it was emphasized that Headline inflation, measured by the Colombo Consumer Price Index (CCPI), stayed negative for the fourth consecutive month in December 2024, driven by reduced electricity tariffs, lower fuel prices, and weak demand. Projections indicate deeper deflation due to a larger-than-expected electricity tariff cut in January 2025. However, inflation is expected to turn positive by mid-2025 and gradually approach the 5% target with policy adjustments. Core inflation, which is currently low, may slow further before rising later in the medium term.
- The Central Bank highlighted that since the previous monetary policy reduced its policy rates the market lending and deposit interest rates have declined reflecting an accommodating monetary policy stance. As a result, the credit growth extended to the private sector by Licensed commercial banks have accelerated. Meanwhile the yields on the government securities continued to decline reflecting proved fiscal performance and reduced sovereign risk premia.
- In addition to that the policy review stated that the domestic economic activity is estimated to have grown by 5.5%(YoY) in Q3 2024 whilst latest economic indicators suggest robust economic growth is likely to continue. Sri Lanka's merchandise trade deficit expanded in 2024 as import costs grew faster than export earnings, though higher tourism income and remittances supported the external current account. After a 10.7% appreciation in 2024, the Sri Lankan rupee depreciated by 2.0% against the US dollar in early 2025. The country also completed most of its external debt restructuring by December 2024, improving its external sector outlook. Gross Official Reserves stood at \$6.1 billion at end-2024, bolstered by the renewal of a Bilateral Currency Swap agreement with China for three years.
- Treasury bill yields declined across all maturities in January 2025, with rates decreasing by over 85 basis points across all tenures. The benchmark 364-day T-bill yield fell to 8.47% from 8.96%, while the 91-day rate decreased to 7.93%. The 182-day tenor, which recorded an 87basis point reduction to 8.09%. This broad-based decline in yields coincided with improving market sentiment.
- Foreign holdings of LKR-denominated Government securities strengthened in January by 13.8%, registering an inflow of LKR 9.44 billion. This increased foreign participation to 0.42% of total outstanding government securities.
- The Average Weighted Prime Lending Rate (AWPR) decreased by 9 basis points to 8.66% by the end of January from 8.92% from the preceding month.
- The month of January saw deflation worsening to -4.0% (Y-o-Y), from a deflation figure of -1.7% (Y-o-Y) recorded in December 2024, extending the months-long deflationary trend. The high deflation figure was essentially driven by a combination of Electricity tariff cuts & the base effect impact from last year. Food inflation (Y-o-Y) decreased to -2.6% in January 2025 from 0.8% recorded in December 2024, while Non-Food inflation (Y-o-Y) dipped further to -4.7% from -3.0% recorded in December 2024.

Fund manager's outlook



Equity outlook

- During the month of January, the Colombo Stock Exchange demonstrated exceptional momentum, with the All Share Price Index (ASPI) appreciated by 7.39% and surpassing the 17,000-point threshold for the first time in its history. Correspondingly, the S&P SL 20 Index registered a substantial increase of 5.19% for the month of January 2025. The positive momentum in the market was primarily driven by the Food, Beverage & Tobacco sector, capital Good sector, the Diversified Financials Sector and the Banking Sector. The main counters that contributed to the upward movement were Browns Investments, JKH, Carson Cumberbatch, Dialog and LOLC Holdings.
- Market liquidity strengthened in January, with the average daily turnover rising to LKR 7.1 billion. This marked an 11% month-over-month increase, reflecting heightened market participation and investor activity during the period. During this period, foreign investment activity recorded a moderate net outflow of LKR billion. The market's Price-to-Earnings (P/E) ratio expanded from 8.89 to 9.54 by the end of January, suggesting an increase in market valuations.

AIA Unit Linked Funds





FREQUENTLY ASKED QUESTIONS

Where are AIA Unit Linked Funds invested?

The Unit Linked funds are invested in instruments specified in the policy documents i.e. government securities, debt securities and money market investments such as fixed deposits, etc, and in shares listed on the Colombo Stock Exchange. These investments are made within the parameters provided in the policy documents, in order to achieve the investment objective of each fund.

- Equities: Investment in shares listed on the Colombo Stock Exchange.
- **Debt Securities:** Investments in Treasury instruments, Corporate Debt instruments, repurchase agreements of Treasury instruments and Corporate Debt instruments of longer maturity tenor than those classified as Money Market investments.
- Money Market investments: Funds held as Corporate Debt instruments, overnight repurchase agreements of Treasury instruments, Corporate Debt instruments with a tenor of one day, investments in Treasury instruments and cash in bank current accounts.

Treasury instruments refers to instruments such as Treasury Bills and Treasury Bonds issued by the government of Sri Lanka. Corporate debt refers to debt instruments issued by financial institutions and companies.

How does AIA manage Unit Linked funds?

AIA maintains a prudent investment strategy for its investment portfolios, in line with its investment philosophy and guidelines, as set out in the Company's investment policy. The investments of each fund are carried out in line with the investment objectives of the respective fund. The Company advocates a long-term investment strategy supporting long-term growth. The equity strategy is driven by in-depth research with emphasis on growth and sustainability of earnings whilst principles such as liquidity, solvency and corporate governance also play a significant role in stock selection.

Why do unit prices of the Growth & Balanced Funds fluctuate in comparison to the other Unit Linked Funds?

The prices of all unit linked funds move in tandem with the price movements or market values of their underlying investments. The Growth & Balanced funds invest in shares listed on the Colombo Stock Exchange. As prices of shares can be volatile at times, the unit prices of Growth & Balanced funds too can move higher or lower in tandem with these movements in share prices.

Is the All Share Price Index (ASPI) or S&P20 movement comparable with AIA Growth & Balanced Funds Performance?

The Growth and Balance fund performance may differ from the performances of the ASPI and the S&P SL 20 stock indices due to the fund portfolios holding different stocks and different proportions of stocks when compared to those used in the computation of the indices. The ASPI measures the movement of share prices of all listed companies on the Colombo Stock Exchange based on market capitalization and the S&P SL 20 measures the movement of share prices of 20 of the leading companies selected and rebased on certain criteria including market capitalisation.

*Subject to Policy conditions Terms and Conditions apply

For more information, please call AIA Insurance on 011 2 310 310 or visit www.aialife.com.lk

AIA Unit Linked Funds



What are the Investment Strategies mentioned in the Policy Document*?

Depending on the policy you have purchased, at the date of commencement the policy owner selects the investment strategy out of the four available; namely Aggressive, Moderate, Cautious and Advanced. Aggressive, Moderate and Cautious strategies have their funds allocated and switched at predetermined milestones depending on the policy term. Policy owners can switch fund strategies on written request during the policy period subject to conditions. Policy owners with Advanced investment strategy are responsible for determining the allocation and switching throughout the lifetime of the policy.

What are Unit switches and amendment of Regular Premium Allocation Proportions?

Depending on the policy you have purchased, your Investment Linked Long Term Insurance Policy allows you to be in control of your investments. Options such as Unit switches* and amendment of Regular Premium Allocation Proportions* may be available to you, so that you have total control over your long term investment.

- Unit switches: If you request to switch units from one unit linked fund to another, the Company will cancel units of equal amount from the fund from which the units are to be switched from at the Unit price of that fund prevailing on the day and after deduction of switching charge, if any, and the funds so generated will be used to create units in the fund in which the amount is to be switched to at the Unit price of that fund prevailing on the day. Note that the unit switches are not permitted into or out of the Protected Fund and Stable Money Market Fund.
- Amendment of Regular Premium Allocation Proportions: At the written request of the Policy Owner, the Company will amend the Allocation Proportion whereafter the previous Allocation Proportion will become ineffective, and the amended Allocation Proportion will be applicable to all future Basic Premiums received from the date of the Company's acceptance of the request. Note that the amendment of allocation proportions is not permitted into or out of the Stable Money Market Fund.

How often can Unit switches and Amendment of Allocation Proportions be executed?

- There is no limitation on frequency of Unit switches*
- The Company will only allow two (2) requests for Amendment of the Allocation Proportion within any Policy Year*
- The relevant applicable charges will be applied as stipulated in the Policy Document

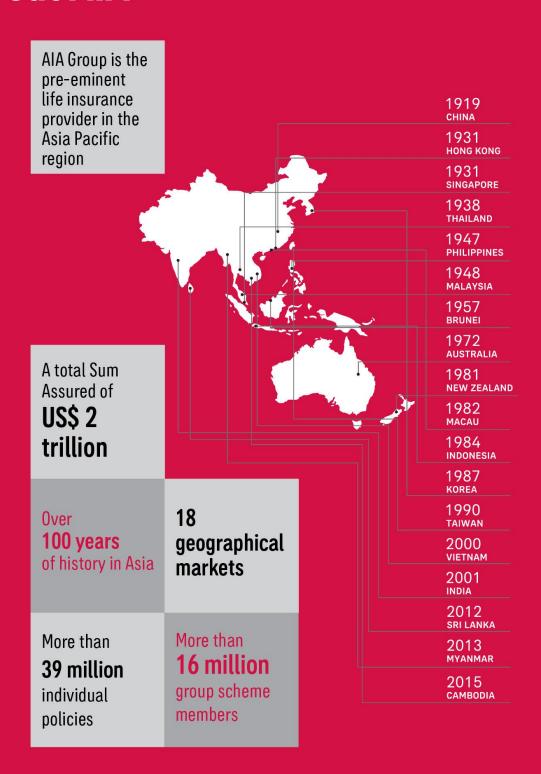
How can we get information on AIA Unit Linked Funds performance?

- Visit AIA Sri Lanka corporate website to view 'AIA Investor' for fund performance updates and details: https://www.aialife.com.lk/en/help-support/our-unit-linked-fund-performance.html.
- Our new and improved AIA Customer Portal is accessible in all three languages. Simply visit our AIA corporate website and register for free and access your policy details from the comfort of your own home, at any time (aialife.com.lk). Accessing unit price updates, policy information and receiving real-time updates are the benefits of availing the customer portal.
- If you wish to receive the daily unit prices via SMS, kindly contact us on our hotline or via the customer portal and we will make necessary arrangements for you to receive the daily SMS. We would also appreciate if you could notify us of any changes to your contact details.

*Subject to Policy conditions Terms and Conditions apply

For more information, please call AIA Insurance on 011 2 310 310 or visit www.aialife.com.lk

About AIA





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