

INVESTOR

AIA's Monthly Investment Market and Unit Linked Fund Update

For the month of October 2022

What you will find here

Your fund performance

- Summary
- Growth fund
- Balanced fund
- Secure fund
- Protected fund
- Stable Money Market fund

Market update

- Interest rate movement
- Stock market performance
- Economic highlights

Fund manager's outlook


- Fixed Income outlook
- Equity outlook


Unit-linked Price Performance – As at month end

| | Growth | Balanced | Secure | Protected | Stable MM | ASPI | S&P SL20 |
|------------------------------|--------|----------|--------|-----------|-----------|--------|----------|
| Since 01 Jan 2022 (YTD) | -20.3% | -2.4% | 13.7% | 13.2% | 13.6% | -29.6% | -38.8% |
| Annual Effective Growth Rate | | | | | | | |
| 1 year | -14.2% | 1.6% | 14.8% | 14.2% | 14.7% | -15.4% | -30.1% |
| 3 years | -0.4% | 5.4% | 8.9% | 8.5% | 9.0% | 12.8% | -4.6% |
| 5 years | -1.1% | 5.6% | 9.4% | 9.0% | 9.5% | 5.4% | -7.9% |
| 7 years | 0.0% | 6.0% | 9.3% | 8.8% | - | 2.9% | -5.3% |
| From Inception - CAGR | 8.3% | 10.2% | 10.0% | 9.6% | 9.4% | 8.4% | -0.9% |

Note: Past performance is not an indication of future performance

: The Stable Money Market fund was introduced on 21 Apr 2017, while the remainder of the funds were introduced on 02 May 2006

 **Tip:** Your Investment Linked Long Term Insurance Policy allows you to be in control of your investments in Unit Linked Funds. Kindly refer your policy document to learn more about options like unit switches and premium redirections which are available for you to manage your investments. You can also contact us if you like to know how you can use the options available to you.

 **Disclaimer:** The information in this report should not be considered as investment advice or a guarantee of future performance of Unit-linked funds of AIA since it is only based on historical data. AIA has tried its best to ensure accuracy of this report. AIA, its employees, or authorized agents cannot be held responsible in any way for any errors or omissions in this document. AIA clearly denies all liabilities for any loss or damage, which may be suffered by any person as a result of relying on this information, even if such loss or damage is occurred by any fault or negligence of AIA, its employees or authorized agents.

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[AIA – INTERNAL]

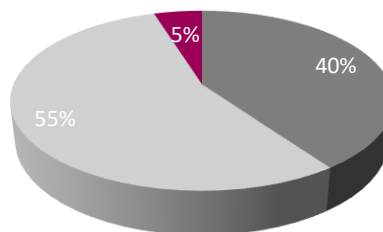
Your fund performance: Growth fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2021 to 31/10/2022

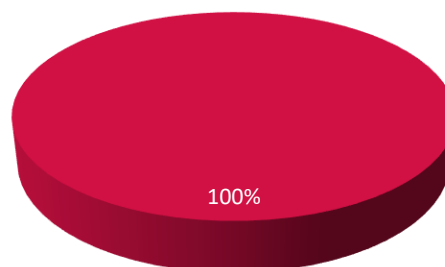
| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022* |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Unit Price | 26.22 | 28.87 | 32.36 | 32.90 | 34.40 | 37.60 | 39.56 | 42.81 | 43.68 | 50.63 | 37.37 |
| Growth (%) | 8.4% | 10.1% | 12.1% | 1.7% | 4.6% | 9.3% | 5.2% | 11.2% | 2.0% | 15.9% | -20.3% |

Note: past performance is not an indication of future performance

Equity Allocation

| Sector | % |
|-----------------------------|-------------|
| Capital Goods | 23% |
| Food Beverage and Tobacco | 15% |
| Banks | 13% |
| Utilities | 12% |
| Materials | 9% |
| Consumer Durables & Apparel | 7% |
| Software & Services | 4% |
| Transportation | 4% |
| Telecommunication Services | 4% |
| Diversified Financials | 4% |
| Energy | 3% |
| Consumer Services | 2% |
| Total | 100% |

Credit Rating



■ AAA Rating ■ AA Rating ■ A Rating

Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

Top Equity Holdings***

| | |
|-----------------------------------|-------------------------------|
| Chevron Lubricants Lanka PLC | Royal Ceramics Lanka PLC |
| Commercial Bank Of Ceylon | Sampath Bank PLC |
| Distilleries Company Of Sri Lanka | Textured Jersey Lanka Limited |
| hSenid Business Solutions LIMl | Vallibel Power Erathna PLC |
| John Keells Holdings PLC | Windforce Limited |

***Note: In alphabetical order

- The annual average growth rate of the unit price for the Growth fund is 8.3% per year, since the unit linked fund was started.
- The unit price has decreased by 20.3% for the period 01 January 2022 to 31 October 2022.

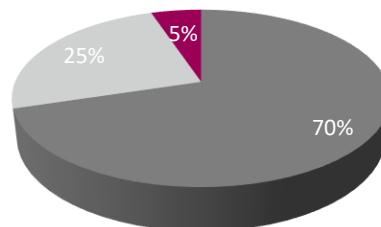
Your fund performance: Balanced fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2021 to 31/10/2022

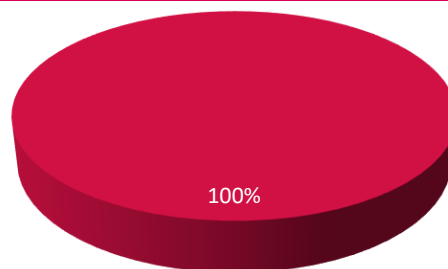
| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022* |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Unit Price | 26.22 | 28.87 | 32.36 | 32.90 | 34.40 | 37.60 | 39.56 | 42.81 | 43.68 | 50.63 | 49.39 |
| Growth (%) | 8.4% | 10.1% | 12.1% | 1.7% | 4.6% | 9.3% | 5.2% | 11.2% | 2.0% | 15.9% | -2.4% |

Note: past performance is not an indication of future performance

Equity Allocation

| Sector | % |
|-----------------------------|-------------|
| Capital Goods | 24% |
| Food Beverage and Tobacco | 14% |
| Banks | 13% |
| Utilities | 10% |
| Materials | 9% |
| Consumer Durables & Apparel | 6% |
| Software & Services | 5% |
| Transportation | 5% |
| Diversified Financials | 5% |
| Telecommunication Services | 4% |
| Energy | 3% |
| Consumer Services | 2% |
| Total | 100% |

Credit Rating



■ AAA Rating ■ AA Rating ■ A Rating

Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

Top Equity Holdings***

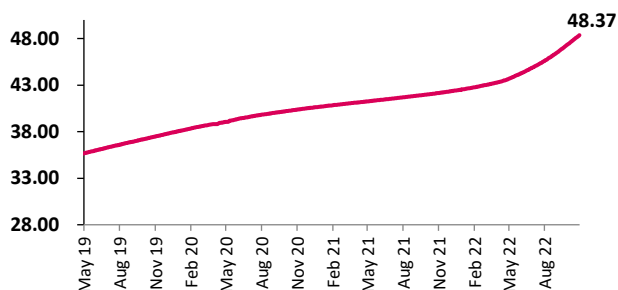
| | |
|-----------------------------------|--------------------------------|
| John Keells Holdings PLC | Textured Jersey Lanka Limited |
| Distilleries Company Of Sri Lanka | hSenid Business Solutions LIML |
| Windforce Limited | Expolanka Holdings PLC |
| Chevron Lubricants Lanka PLC | Sunshine Holdings PLC |
| Commercial Bank Of Ceylon | Vallibel Power Erathna PLC |

***Note: In alphabetical order

- The annual average growth rate of the unit price for the Balanced fund is 10.2% per year, since the unit linked fund was started.
- The unit price has reduced by 2.4% for the period 01 January 2022 to 31 October 2022.

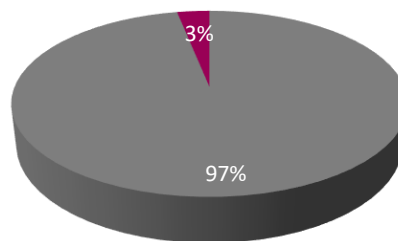
Your fund performance: Secure fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2021 to 31/10/2022

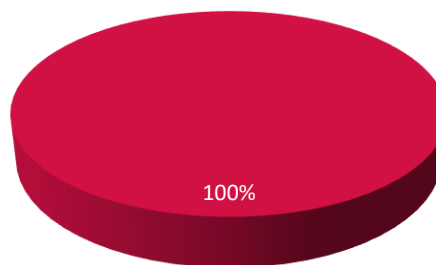
| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022* |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Unit Price | 20.75 | 23.02 | 24.76 | 26.21 | 28.37 | 31.32 | 34.49 | 38.05 | 40.68 | 42.53 | 48.37 |
| Growth (%) | 8.7% | 10.9% | 7.6% | 5.9% | 8.2% | 10.4% | 10.1% | 10.3% | 6.9% | 4.5% | 13.7% |

Note: past performance is not an indication of future performance

- The annual average growth rate of the unit price for the Secure fund is 10.0% per year, since the unit linked fund was started.
- The unit price has increased by 13.7% for the period 01 January 2022 to 31 October 2022.
- Investment holdings as of 31 October 2022 are in government securities* resulting in AAA rated instruments for the portfolio.

*Includes money market Instruments

Credit Rating

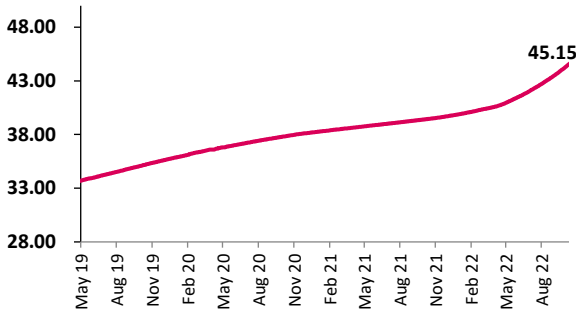


■ AAA Rating ■ AA Rating ■ A Rating

Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

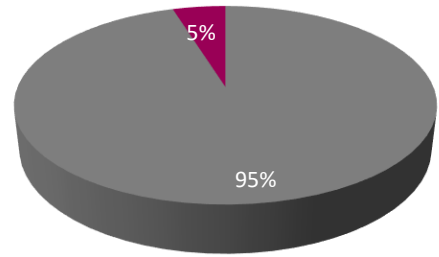
Your fund performance: Protected fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2021 to 31/10/2022

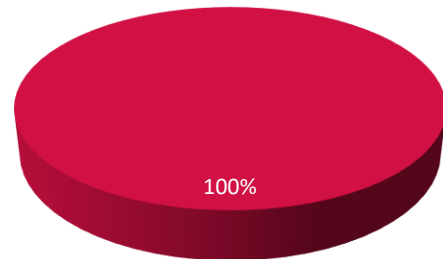
| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022* |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Unit Price | 20.16 | 22.27 | 23.81 | 25.20 | 27.18 | 29.82 | 32.66 | 35.58 | 38.25 | 39.88 | 45.15 |
| Growth (%) | 8.5% | 10.5% | 6.9% | 5.8% | 7.9% | 9.7% | 9.5% | 9.8% | 6.7% | 4.3% | 13.2% |

Note: past performance is not an indication of future performance

- The annual average growth rate of the unit price for the Protected fund is 9.6% per year, since the unit linked fund was started.
- The unit price has increased by 13.2% for the period 01 January 2022 to 31 October 2022.
- Investment holdings as of 31 October 2022 are in government securities* resulting in AAA rated instruments for the portfolio.

*Includes money market Instruments

Credit Rating

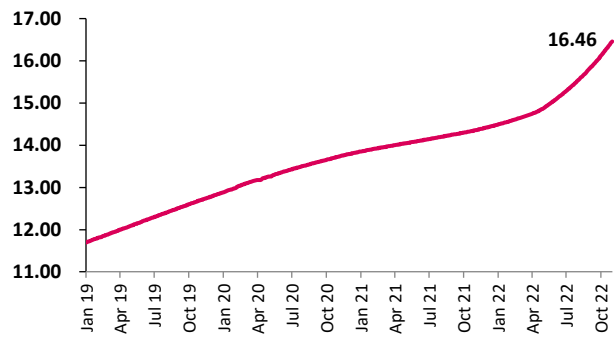


■ AAA Rating ■ AA Rating ■ A Rating

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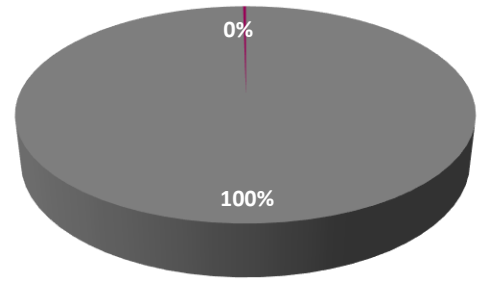
Your fund performance: Stable Money Market fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market
 Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage) *Period from 31/12/2021 to 31/10/2022

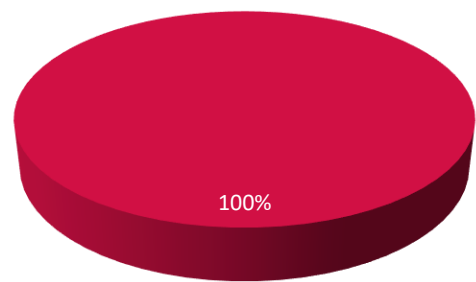
| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017* | 2018 | 2019 | 2020 | 2021 | 2022** |
|------------|------|------|------|------|------|-------|-------|-------|-------|-------|--------|
| Unit Price | - | - | - | - | - | 10.62 | 11.70 | 12.88 | 13.85 | 14.49 | 16.46 |
| Growth (%) | - | - | - | - | - | 6.2% | 10.2% | 10.1% | 7.5% | 4.6% | 13.6% |

Note: past performance is not an indication of future performance

- The annual average growth rate of the unit price for the Protected fund is 9.4% per year, since the unit linked fund was started.
- The unit price has increased by 13.6% for the period 01 January 2022 to 31 October 2022.
- Investment holdings as of 31 October 2022 are in government securities* resulting in AAA rated instruments for the portfolio.

*Includes money market Instruments

Credit Rating



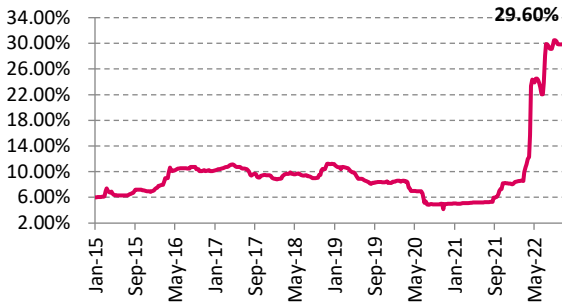
■ AAA Rating ■ AA Rating ■ A Rating

Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

Market Update: Interest Rates

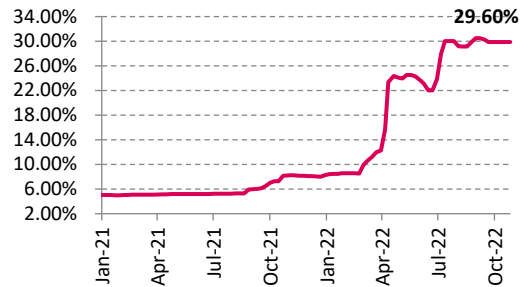
We use the 364-day T-Bill as an indicator of how interest rates move

364-day T-bill: Since 01 Jan 2015



Note: Past performance is not an indication of future performance

364-day T-bill: Since 01 Jan 2021

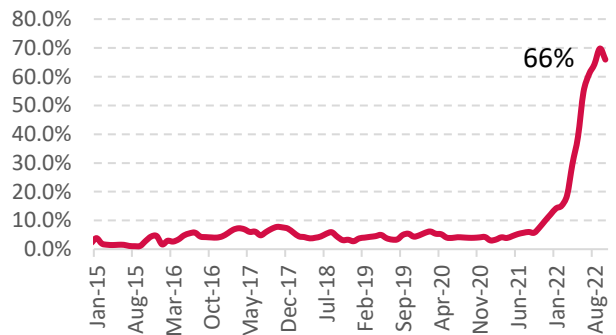


Note: Past performance is not an indication of future performance

Major events during the month

- CCPI inflation has dropped down to 66% from its record highs of 69.8% in September 2022.
- The Monetary Board during the 5th Monetary policy committee meeting decided to keep rates at existing levels, as the board deems inflation to be slowing down and reducing credit growth.
- Headline inflation which was edged up in September 2022 is expected to follow a disinflation path, driven mainly by recent revision of electricity and water tariffs and the increase in Value Added Tax (VAT).

Inflation: Since 01 Jan 2015



Market Update: Stock Market

ASPI Movement: Since 01 Jan 2015



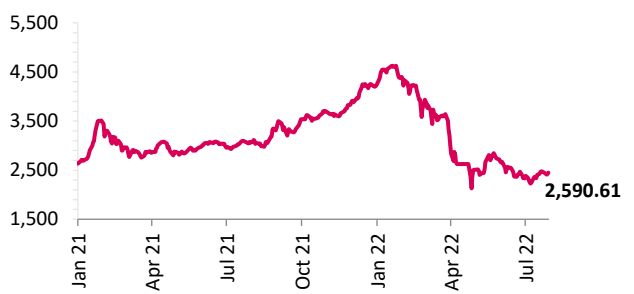
ASPI Movement: Since 01 Jan 2021



S&P SL Movement: Since 01 Jan 2015



S&P SL Movement: Since 01 Jan 2021



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| Year | 2012* | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022** |
|------------|--------|-------|--------|---------|--------|-------|---------|--------|---------|--------|---------|
| ASPI | 5,644 | 5,913 | 7,299 | 6,894 | 6,228 | 6,369 | 6,052 | 6,129 | 6,774 | 12,226 | 8,602 |
| Growth (%) | -7.10% | 4.80% | 23.40% | -5.50% | -9.70% | 2.30% | -5.00% | 1.30% | 10.50% | 80.50% | -29.64% |
| S&P SL 20 | 3,085 | 3,264 | 4,089 | 3,626 | 3,496 | 3,672 | 3,135 | 2,937 | 2,638 | 4,233 | 2,591 |
| Growth (%) | 8.40% | 5.80% | 25.30% | -11.30% | -3.60% | 5.00% | -14.60% | -6.30% | -10.20% | 60.50% | -38.80% |

Note: past performance is not an indication of future performance

*The S&P SL20 index was introduced on 18 June 2012. Inclusions in the S&P 20 index are rebalanced on a bi-annual basis.

Highlights of the performance

- The annual average growth rate of ASPI is 8.4% per year and S&P SL20 index is -0.9% per year, since the unit linked funds were first started.
- The ASPI & S&P SL20 indices have decreased by 29.6% and 38.8% for the period of 01 January 2022 to 31 October 2022 respectively.

Market Update: Stock Market

For the month

| Description | Sep-22 | Oct-22 |
|--------------------------------------|--------|---------|
| All Share Price Index (ASPI) | 9,931 | 8,602 |
| ASPI growth for the month | 9.48% | -13.38% |
| S&P SL 20 Index | 3,165 | 2,591 |
| S&P SL 20 growth for the month | 8.07% | -18.14% |
| Total market turnover (LKR Millions) | 95,759 | 39,699 |
| Market Capitalization (LKR Billions) | 4,341 | 3,779 |
| PE Ratio (times) | 5.69x | 4.96x |


10 Companies with highest market

Capitalisation on the CSE as of 31 October 2022

- EXPOLANKA HOLDINGS PLC
- LOLC HOLDINGS PLC
- L O L C DEVELOPMENT FINANCE PLC
- JOHN KEELLS HOLDINGS PLC
- LOLC FINANCE PLC
- CEYLON TOBACCO COMPANY PLC
- SRI LANKA TELECOM
- LANKA IOC PLC
- BROWNS INVESTMENTS PLC
- DIALOG AXIATA PLC

Highlights of the month

- The ASPI and S&P SL20 decreased for the month of 31 October 2022 by 13.38% and 18.14% respectively.
- Net foreign flows for the month amounted to LKR 2.4 Bn of inflows, a decrease from the prior period.
- The market has witnessed decreased turnover for the period compared to the prior period.

 **Investment strategy:** AIA Sri Lanka maintains a prudent investment strategy for its investment portfolios, in line with its investment philosophy and guidelines as set out in the investment policy. The Company advocates a long-term investment strategy supporting long-term growth. The equity strategy is driven by in-depth research with emphasis on growth and sustainability of earnings whilst principles such as liquidity, solvency and corporate governance also play a significant role in stock selection.

Fixed income outlook

- The benchmark 364-Day Treasury bill rate continued to decline during the month of October 2022, as it closed the month at 29.60%. However, rest of the maturities across the yield curve, including the 91-Day and the 182-Day Treasury bill rates, continued to increase during the month. Concerns surrounding inclusion of LKR denominated debt in debt restructuring negotiations may have caused interest rates to edge higher during the month .
- Inflation as measured by the CCPI (2013=100) recorded a slight decrease in October 2022 to 66.0%, mainly driven by the decline in food inflation to 85.6% from 94.9% in September 2022. Overnight market liquidity levels remained tight, despite improving marginally in October 2022. However, the Central Bank holding exceeded LKR 2.4 trillion as certain auctions (both Treasury bills and Treasury bonds) were not fully subscribed by the market.
- The prevailing weak macroeconomic conditions and the limited funding sources available for the Government to raise funds will continue to exert pressure on interest rates in Q4 2022. Moreover, we could expect limited participation in upcoming auctions as the market will seek for more clarity on the debt restructuring process.

Equity outlook

- The two main indices, the All Share Price Index (ASPI) and S&P SL 20 Index (S&P SL), declined significantly by 13.38% and 18.16% respectively, during the month of October 2022. Expectation of higher corporate taxes and lower corporate earnings may continue to hamper the investor sentiment.
- We expect the stock market to be range bound in Q4 2022 mainly due to the weak macroeconomic conditions prevailing in the country.



FREQUENTLY ASKED QUESTIONS

Where are AIA Unit Linked Funds invested?

The Unit Linked funds are invested in instruments specified in the policy documents i.e. government securities, debt securities and money market investments such as fixed deposits, etc, and in shares listed on the Colombo Stock Exchange. These investments are made within the parameters provided in the policy documents, in order to achieve the investment objective of each fund.

- **Equities:** Investment in shares listed on the Colombo Stock Exchange.
- **Debt Securities:** Investments in Treasury instruments, Corporate Debt instruments, repurchase agreements of Treasury instruments and Corporate Debt instruments of longer maturity tenor than those classified as Money Market investments.
- **Money Market investments:** Funds held as Corporate Debt instruments, overnight repurchase agreements of Treasury instruments, Corporate Debt instruments with a tenor of one day, investments in Treasury instruments and cash in bank current accounts.

Treasury instruments refers to instruments such as Treasury Bills and Treasury Bonds issued by the government of Sri Lanka. Corporate debt refers to debt instruments issued by financial institutions and companies.

How does AIA manage Unit Linked funds?

AIA maintains a prudent investment strategy for its investment portfolios, in line with its investment philosophy and guidelines, as set out in the Company's investment policy. The investments of each fund are carried out in line with the investment objectives of the respective fund. The Company advocates a long-term investment strategy supporting long-term growth. The equity strategy is driven by in-depth research with emphasis on growth and sustainability of earnings whilst principles such as liquidity, solvency and corporate governance also play a significant role in stock selection.

Why do unit prices of the Growth & Balanced Funds fluctuate in comparison to the other Unit Linked Funds?

The prices of all unit linked funds move in tandem with the price movements or market values of their underlying investments. The Growth & Balanced funds invest in shares listed on the Colombo Stock Exchange. As prices of shares can be volatile at times, the unit prices of Growth & Balanced funds too can move higher or lower in tandem with these movements in share prices.

Is the All Share Price Index (ASPI) or S&P20 movement comparable with AIA Growth & Balanced Funds Performance?

The Growth and Balance fund performance may differ from the performances of the ASPI and the S&P SL 20 stock indices due to the fund portfolios holding different stocks and different proportions of stocks when compared to those used in the computation of the indices. The ASPI measures the movement of share prices of all listed companies on the Colombo Stock Exchange based on market capitalization and the S&P SL 20 measures the movement of share prices of 20 of the leading companies selected and rebased on certain criteria including market capitalisation.

*Subject to Policy conditions
Terms and Conditions apply

For more information, please call AIA Insurance on
011 2 310 310 or visit www.aialife.com.lk

▪ What are the Investment Strategies mentioned in the Policy Document* ?

Depending on the policy you have purchased, at the date of commencement the policy owner selects the investment strategy out of the four available; namely Aggressive, Moderate, Cautious and Advanced. Aggressive, Moderate and Cautious strategies have their funds allocated and switched at predetermined milestones depending on the policy term. Policy owners can switch fund strategies on written request during the policy period subject to conditions. Policy owners with Advanced investment strategy are responsible for determining the allocation and switching throughout the lifetime of the policy.

▪ What are Unit switches and amendment of Regular Premium Allocation Proportions?

Depending on the policy you have purchased, your Investment Linked Long Term Insurance Policy allows you to be in control of your investments. Options such as Unit switches* and amendment of Regular Premium Allocation Proportions* may be available to you, so that you have total control over your long term investment.

- **Unit switches:** If you request to switch units from one unit linked fund to another, the Company will cancel units of equal amount from the fund from which the units are to be switched from at the Unit price of that fund prevailing on the day and after deduction of switching charge, if any, and the funds so generated will be used to create units in the fund in which the amount is to be switched to at the Unit price of that fund prevailing on the day. Note that the unit switches are not permitted into or out of the Protected Fund and Stable Money Market Fund.
 - **Amendment of Regular Premium Allocation Proportions:** At the written request of the Policy Owner, the Company will amend the Allocation Proportion whereafter the previous Allocation Proportion will become ineffective, and the amended Allocation Proportion will be applicable to all future Basic Premiums received from the date of the Company's acceptance of the request. Note that the amendment of allocation proportions is not permitted into or out of the Stable Money Market Fund.
-
- **How often can Unit switches and Amendment of Allocation Proportions be executed?**
 - There is no limitation on frequency of Unit switches*
 - The Company will only allow two (2) requests for Amendment of the Allocation Proportion within any Policy Year*
 - The relevant applicable charges will be applied as stipulated in the Policy Document
-
- **How can we get information on AIA Unit Linked Funds performance?**
 - Visit AIA Sri Lanka corporate website to view 'AIA Investor' for fund performance updates and details: <https://www.aialife.com.lk/en/help-support/our-unit-linked-fund-performance.html>.
 - Our new and improved AIA Customer Portal is accessible in all three languages. Simply visit our AIA corporate website and register for free and access your policy details from the comfort of your own home, at any time (aialife.com.lk). **Accessing unit price updates, policy information and receiving real-time updates are the benefits of availing the customer portal.**
 - If you wish to receive the daily unit prices via SMS, kindly contact us on our hotline or via the customer portal and we will make necessary arrangements for you to receive the daily SMS. We would also appreciate if you could notify us of any changes to your contact details.

*Subject to Policy conditions
Terms and Conditions apply

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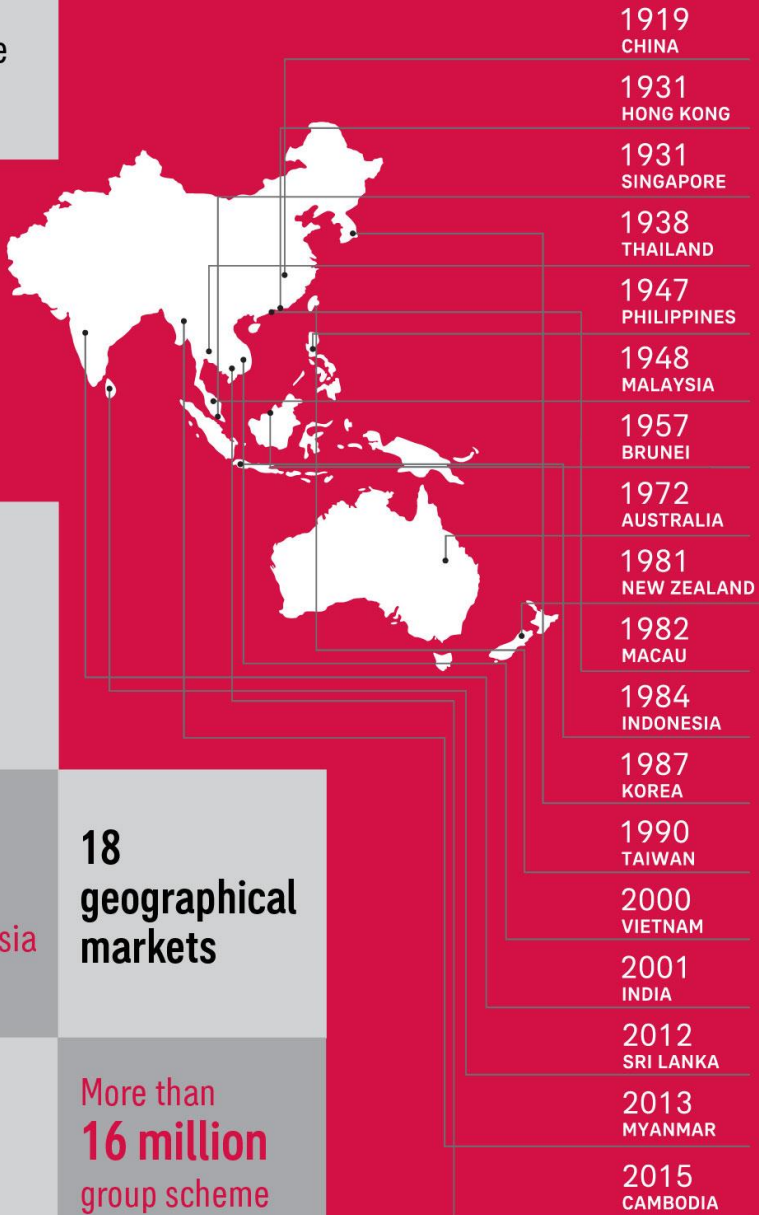
A total Sum Assured of **US\$ 2 trillion**

Over **100 years** of history in Asia

More than **39 million** individual policies

18 geographical markets

More than **16 million** group scheme members



HEALTHIER, LONGER,
BETTER LIVES

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