For the month of August 2022

What you will find here

Your fund performance

- Summary
- Growth fund
- Balanced fund
- Secure fund
- Protected fund
- Stable Money Market fund

Market update

- Interest rate movement
- Stock market performance
- Economic highlights

Fund manager's outlook

- Fixed Income outlook
- Equity outlook

Unit-linked Price Performance - As at month end

| | Growth | Balanced | Secure | Protected | Stable MM | ASPI | S&P SL20 |
|------------------------------|--------|----------|--------|-----------|-----------|--------|----------|
| Since 01 Jan 2022 (YTD) | -18.6% | -3.5% | 9.1% | 8.8% | 9.1% | -25.8% | -30.8% |
| Annual Effective Growth Rate | | | | | | | |
| 1 year | -7.4% | -1.4% | 10.9% | 10.5% | 10.9% | 0.8% | -12.9% |
| 3 years | 0.7% | 4.0% | 8.0% | 7.7% | 8.1% | 15.5% | 0.2% |
| 5 years | -0.1% | 4.8% | 8.9% | 8.5% | 8.9% | 7.3% | -4.5% |
| 7 years | -0.2% | 4.8% | 8.8% | 8.4% | - | 3.1% | -4.4% |
| From Inception - CAGR | 8.5% | 9.8% | 9.8% | 9.4% | 8.9% | 8.8% | 0.3% |

Note: Past performance is not an indication of future performance

Tip: Your Investment Linked Long Term Insurance Policy allows you to be in control of your investments in Unit Linked Funds. Kindly refer your policy document to learn more about options like unit switches and premium redirections which are available for you to manage your investments. You can also contact us if you like to know how you can use the options available to you.

Disclaimer: The information in this report should not be considered as investment advice or a guarantee of future performance of Unit-linked funds of AIA since it is only based on historical data. AIA has tried its best to ensure accuracy of this report. AIA, its employees, or authorized agents cannot be held responsible in any way for any errors or omissions in this document. AIA clearly denies all liabilities for any loss or damage, which may be suffered by any person as a result of relying on this information, even if such loss or damage is occurred by any fault or negligence of AIA, its employees or authorized agents.

 $[:] The Stable \ Money \ Market \ fund \ was \ introduced \ on \ 21 \ Apr \ 2017, \ while \ the \ remainder \ of \ the \ funds \ were \ introduced \ on \ 02 \ May \ 2006 \ Ma$

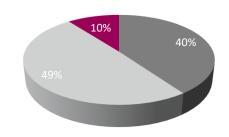
Your fund performance: Growth fund

Unit Price Movement

50.00 45.00 40.00 35.00 40.00 25.00 61 101 101 130 101 20 101

Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

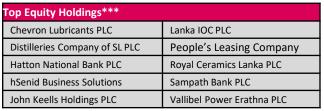
*Period from 31/12/2021 to 31/08/2022

| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022* |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Unit Price | 26.22 | 28.87 | 32.36 | 32.90 | 34.40 | 37.60 | 39.56 | 42.81 | 43.68 | 50.63 | 38.17 |
| Growth (%) | 8.4% | 10.1% | 12.1% | 1.7% | 4.6% | 9.3% | 5.2% | 11.2% | 2.0% | 15.9% | -18.6% |

Note: past performance is not an indication of future performance

Equity Allocation

| Sector | % |
|-----------------------------|------|
| Capital Goods | 22% |
| Banks | 20% |
| Food Beverage and Tobacco | 11% |
| Materials | 11% |
| Utilities | 8% |
| Diversified Financials | 6% |
| Energy | 5% |
| Software & Services | 5% |
| Consumer Durables & Apparel | 4% |
| Telecommunication Services | 4% |
| Transportation | 4% |
| Total | 100% |



^{***}Note: In alphabetical order



Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

• The unit price has <u>decreased by 18.6% for the period 01 January 2022 to 31 August 2022</u>.

The <u>annual average growth rate</u> of the unit price for the Growth fund is <u>8.5% per year</u>, since the unit linked fund was started.

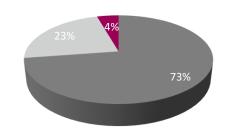
Your fund performance: Balanced fund

Unit Price Movement

48.87 49.00 40.00 30.00 30.00 Apr 20 Oct 20 Oct 21 Jul 20 Oct 21 Jul 20 Oct 21 Jul 20 Oct 20 Oct

Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

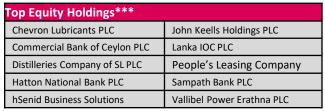
*Period from 31/12/2021 to 31/08/2022

| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022* |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Unit Price | 26.22 | 28.87 | 32.36 | 32.90 | 34.40 | 37.60 | 39.56 | 42.81 | 43.68 | 50.63 | 48.87 |
| Growth (%) | 8.4% | 10.1% | 12.1% | 1.7% | 4.6% | 9.3% | 5.2% | 11.2% | 2.0% | 15.9% | -3.5% |

Note: past performance is not an indication of future performance

Equity Allocation

| Sector | % |
|-----------------------------|------|
| Banks | 23% |
| Capital Goods | 22% |
| Materials | 11% |
| Food Beverage and Tobacco | 9% |
| Utilities | 7% |
| Diversified Financials | 7% |
| Energy | 6% |
| Software & Services | 6% |
| Telecommunication Services | 4% |
| Transportation | 4% |
| Consumer Durables & Apparel | 3% |
| Total | 100% |



^{***}Note: In alphabetical order



Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

■ The unit price has <u>reduced by 3.5% for the period 01 January 2022 to 31 August 2022.</u>

[•] The <u>annual average growth rate</u> of the unit price for the Balanced fund is <u>10.2% per year</u>, since the unit linked fund was started.

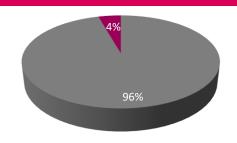
Your fund performance: Secure fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2021 to 31/08/2022

| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022* |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Unit Price | 20.75 | 23.02 | 24.76 | 26.21 | 28.37 | 31.32 | 34.49 | 38.05 | 40.68 | 42.53 | 46.41 |
| Growth (%) | 8.7% | 10.9% | 7.6% | 5.9% | 8.2% | 10.4% | 10.1% | 10.3% | 6.9% | 4.5% | 9.1% |

Note: past performance is not an indication of future performance

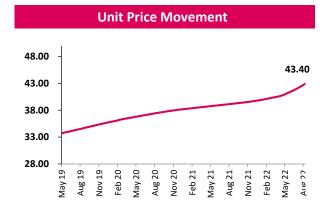
- The <u>annual average growth rate</u> of the unit price for the Secure fund is <u>9.8% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 9.1% for the period 01</u>
 <u>January 2022 to 31 August 2022.</u>
- Investment holdings as of 31 August 2022 are in government securities* resulting in AAA rated instruments for the portfolio.



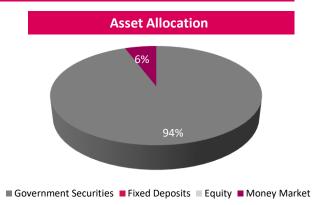
Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

^{*}Includes money market Instruments

Your fund performance: Protected fund



Note: past performance is not an indication of future performance



Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

*Period from 31/12/2021 to 31/08/2022

| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022* |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Unit Price | 20.16 | 22.27 | 23.81 | 25.20 | 27.18 | 29.82 | 32.66 | 35.58 | 38.25 | 39.88 | 43.40 |
| Growth (%) | 8.5% | 10.5% | 6.9% | 5.8% | 7.9% | 9.7% | 9.5% | 9.8% | 6.7% | 4.3% | 8.8% |

Note: past performance is not an indication of future performance

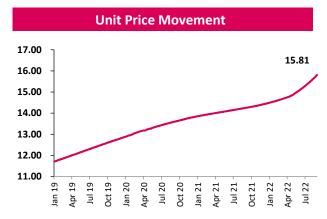
- The <u>annual average growth rate</u> of the unit price for the Protected fund is <u>9.4% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 8.8% for the period 01 January</u> 2022 to 31 August 2022.
- Investment holdings as of 31 August 2022 are in government securities* resulting in AAA rated instruments for the portfolio.



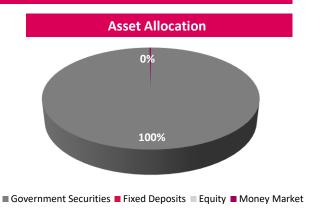
Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

^{*}Includes money market Instruments

Your fund performance: Stable Money Market fund



Note: past performance is not an indication of future performance



Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

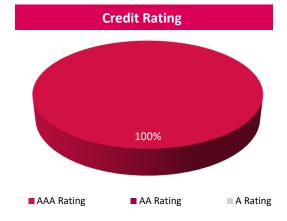
Unit Price Growth (as a percentage)

*Period from 31/12/2021 to 31/08/2022

| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017* | 2018 | 2019 | 2020 | 2021 | 2022** |
|------------|------|------|------|------|------|-------|-------|-------|-------|-------|--------|
| Unit Price | - | - | - | - | - | 10.62 | 11.70 | 12.88 | 13.85 | 14.49 | 15.81 |
| Growth (%) | - | - | - | - | - | 6.2% | 10.2% | 10.1% | 7.5% | 4.6% | 9.1% |

Note: past performance is not an indication of future performance

- The <u>annual average growth rate</u> of the unit price for the Protected fund is <u>8.9% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 9.1% for the period 01</u>
 <u>January 2022 to 31 August 2022.</u>
- Investment holdings as of 31 August 2022 are in government securities* resulting in AAA rated instruments for the portfolio.



Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

^{*}Includes money market Instruments

Market Update: Interest Rates

We use the 364-day T- Bill as an indicator of how interest rates move



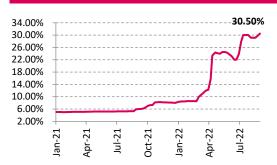


Note: Past performance is not an indication of future performance

Major events during the month

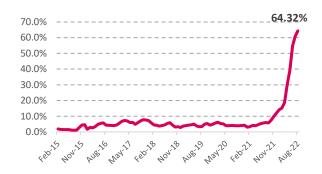
- CCPI inflation reaching record levels in August to 64.32%, driven by high food inflation (93.70% YoY).
- Sri Lanka has received a staff level agreement for the Extended Fund Facility (EFF) of USD 2.9 Bn over the course of 48 Months from the International Monetary Fund (IMF).
- An interim budget for the rest of 2022 was announced to support the government with better revenue generation and reduce its deficit.

364-day T-bill: Since 01 Jan 2021



Note: Past performance is not an indication of future performance

Inflation: Since 01 Jan 2015



Market Update: Stock Market

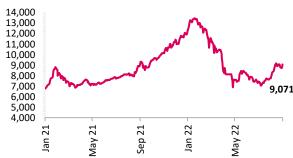
ASPI Movement: Since 01 Jan 2015



S&P SL Movement: Since 01 Jan 2015



ASPI Movement: Since 01 Jan 2021



S&P SL Movement: Since 01 Jan 2021



| Year | 2012* | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022** |
|------------|--------|-------|--------|---------|--------|-------|---------|--------|---------|--------|---------|
| ASPI | 5,644 | 5,913 | 7,299 | 6,894 | 6,228 | 6,369 | 6,052 | 6,129 | 6,774 | 12,226 | 9,071 |
| Growth (%) | -7.10% | 4.80% | 23.40% | -5.50% | -9.70% | 2.30% | -5.00% | 1.30% | 10.50% | 80.50% | -25.80% |
| S&P SL 20 | 3,085 | 3,264 | 4,089 | 3,626 | 3,496 | 3,672 | 3,135 | 2,937 | 2,638 | 4,233 | 2,929 |
| Growth (%) | 8.40% | 5.80% | 25.30% | -11.30% | -3.60% | 5.00% | -14.60% | -6.30% | -10.20% | 60.50% | -30.81% |

Note: past performance is not an indication of future performance

Highlights of the performance

- The annual <u>average growth rate</u> of ASPI is <u>8.8% per year</u> and S&P SL20 index is 0.3<u>% per year</u>, since the unit linked funds were first started.
- The ASPI & S&P SL20 indices have <u>decreased by 25.8% and 30.8% for the period of 01 January 2022 to 31 August 2022</u> respectively.

Market Update: Stock Market

For the month

| Description | JuL-22 | Aug-22 |
|--------------------------------------|--------|--------|
| All Share Price Index (ASPI) | 7,731 | 9,071 |
| ASPI growth for the month | 5.30% | 17.33% |
| S&P SL 20 Index | 2,448 | 2,929 |
| S&P SL 20 growth for the month | 4.88% | 19.63% |
| Total market turnover (LKR Millions) | 20,594 | 77,161 |
| Market Capitalisation (LKR Billions) | 3,321 | 3,964 |
| PE Ratio (times) | 4.90x | 5.49x |

10 Companies with highest market Capitalisation on the CSE as of 31 August 2022

- EXPOLANKA HOLDINGS PLC
- LOLC HOLDINGS PLC
- LOLC FINANCE PLC
- JOHN KEELLS HOLDINGS PLC
- CEYLON TOBACCO COMPANY PLC
- LANKA IOC PLC
- BROWNS INVESTMENTS PLC
- SRI LANKA TELECOM
- HAYLEYS PLC
- DIALOG PLC

Highlights of the month

- The ASPI and S&P SL20 increased for the month of 31 August 2022 by 17.33% and 19.63% respectively.
- Net foreign flows for the month amounted to LKR 934 Mn of inflows, a growth from the prior period.
- The market has witnessed increased turnover for the period as investor sentiment has improve resulting from better earnings and reduced fuel shortages.

Investment strategy: AIA Sri Lanka maintains a prudent investment strategy for its investment portfolios, in line with its investment philosophy and guidelines as set out in the investment policy. The Company advocates a long-term investment strategy supporting long-term growth. The equity strategy is driven by in-depth research with emphasis on growth and sustainability of earnings whilst principles such as liquidity, solvency and corporate governance also play a significant role in stock selection.

^{*}The S&P SL20 index was introduced on 18 June 2012. Inclusions in the S&P 20 index are rebalanced on a bi-annual basis.

Fund manager's outlook



Fixed income outlook

- Interest rates continued to increase in August on the backdrop of market discussions surrounding potential restructuring on domestic debt. The benchmark 364-Day Treasury bill rate exceeded 30% during the month as it stood at 30.50% as at end August 2022. The pressure on interest rates of medium and long-term maturities remained high as Treasury bond auction rates hovered around the psychological 30% mark.
- CBSL holding of Government Securities stood at LKR 2.25 Trillion while the overnight market liquidity was at negative LKR 474 billion as at August 2022. Inflation as measured by the CCPI (2013=100) continued to increase (64.3% on a year on year in August 2022), mainly due to food inflation (93.7% on year on year basis).
- The policymakers have implemented contractionary fiscal policy measures through the interim budget and through the reversal of certain populist measures such as reintroduction of the fuel formula, increasing electricity and water tariffs. Further, securing a staff level agreement with the IMF could also positively contribute to instil confidence in investors. However, the fears surrounding potential restructuring of domestic debt will continue to negatively impact the overall interest rates. Therefore, we expect interest rates to remain high through the fourth quarter of 2022. If policymakers manage to secure bridging finance from bilateral and multilateral partners, interest rates may decline from current levels.

Equity outlook

- The two main indices of Colombo Stock Exchange, All Share Price Index (ASPI) and S&P SL 20 Index (S&P SL), continued to record gains during August as they increased by 17.33% and 19.63% respectively, during the month. Improved investor sentiment due to the better than expected corporate performance of the export and the plantation sector companies may have been the main reason for the significant gains witnessed by the market in August 2022.
- However, based on the weak macroeconomic fundamentals prevailing in the country coupled with the negative impact of contractionary fiscal and monetary policy measures on corporates could hamper future earnings. Therefore, we continue expect the stock market to be range bound.

AIA Unit Linked Funds





FREQUENTLY ASKED QUESTIONS

Where are AIA Unit Linked Funds invested?

The Unit Linked funds are invested in instruments specified in the policy documents i.e. government securities, debt securities and money market investments such as fixed deposits, etc, and in shares listed on the Colombo Stock Exchange. These investments are made within the parameters provided in the policy documents, in order to achieve the investment objective of each fund.

- **Equities:** Investment in shares listed on the Colombo Stock Exchange.
- **Debt Securities:** Investments in Treasury instruments, Corporate Debt instruments, repurchase agreements of Treasury instruments and Corporate Debt instruments of longer maturity tenor than those classified as Money Market investments.
- Money Market investments: Funds held as Corporate Debt instruments, overnight repurchase agreements of Treasury instruments, Corporate Debt instruments with a tenor of one day, investments in Treasury instruments and cash in bank current accounts.

Treasury instruments refers to instruments such as Treasury Bills and Treasury Bonds issued by the government of Sri Lanka. Corporate debt refers to debt instruments issued by financial institutions and companies.

How does AIA manage Unit Linked funds?

AIA maintains a prudent investment strategy for its investment portfolios, in line with its investment philosophy and guidelines, as set out in the Company's investment policy. The investments of each fund are carried out in line with the investment objectives of the respective fund. The Company advocates a long-term investment strategy supporting long-term growth. The equity strategy is driven by in-depth research with emphasis on growth and sustainability of earnings whilst principles such as liquidity, solvency and corporate governance also play a significant role in stock selection.

Why do unit prices of the Growth & Balanced Funds fluctuate in comparison to the other Unit Linked Funds?

The prices of all unit linked funds move in tandem with the price movements or market values of their underlying investments. The Growth & Balanced funds invest in shares listed on the Colombo Stock Exchange. As prices of shares can be volatile at times, the unit prices of Growth & Balanced funds too can move higher or lower in tandem with these movements in share prices.

Is the All Share Price Index (ASPI) or S&P20 movement comparable with AIA Growth & Balanced Funds Performance?

The Growth and Balance fund performance may differ from the performances of the ASPI and the S&P SL 20 stock indices due to the fund portfolios holding different stocks and different proportions of stocks when compared to those used in the computation of the indices. The ASPI measures the movement of share prices of all listed companies on the Colombo Stock Exchange based on market capitalization and the S&P SL 20 measures the movement of share prices of 20 of the leading companies selected and rebased on certain criteria including market capitalisation.

*Subject to Policy conditions Terms and Conditions apply

AIA Unit Linked Funds



What are the Investment Strategies mentioned in the Policy Document*?

Depending on the policy you have purchased, at the date of commencement the policy owner selects the investment strategy out of the four available; namely Aggressive, Moderate, Cautious and Advanced. Aggressive, Moderate and Cautious strategies have their funds allocated and switched at predetermined milestones depending on the policy term. Policy owners can switch fund strategies on written request during the policy period subject to conditions. Policy owners with Advanced investment strategy are responsible for determining the allocation and switching throughout the lifetime of the policy.

What are Unit switches and amendment of Regular Premium Allocation Proportions?

Depending on the policy you have purchased, your Investment Linked Long Term Insurance Policy allows you to be in control of your investments. Options such as Unit switches* and amendment of Regular Premium Allocation Proportions* may be available to you, so that you have total control over your long term investment.

- Unit switches: If you request to switch units from one unit linked fund to another, the Company will cancel units of equal amount from the fund from which the units are to be switched from at the Unit price of that fund prevailing on the day and after deduction of switching charge, if any, and the funds so generated will be used to create units in the fund in which the amount is to be switched to at the Unit price of that fund prevailing on the day. Note that the unit switches are not permitted into or out of the Protected Fund and Stable Money Market Fund.
- Amendment of Regular Premium Allocation Proportions: At the written request of the Policy Owner, the Company will amend the Allocation Proportion whereafter the previous Allocation Proportion will become ineffective, and the amended Allocation Proportion will be applicable to all future Basic Premiums received from the date of the Company's acceptance of the request. Note that the amendment of allocation proportions is not permitted into or out of the Stable Money Market Fund.

How often can Unit switches and Amendment of Allocation Proportions be executed?

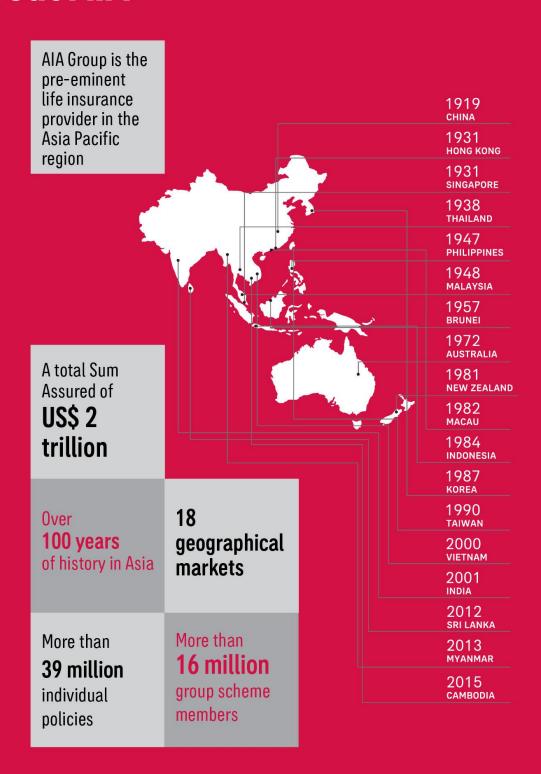
- There is no limitation on frequency of Unit switches*
- The Company will only allow two (2) requests for Amendment of the Allocation Proportion within any Policy Year*
- The relevant applicable charges will be applied as stipulated in the Policy Document

How can we get information on AIA Unit Linked Funds performance?

- Visit AIA Sri Lanka corporate website to view 'AIA Investor' for fund performance updates and details: https://www.aialife.com.lk/en/help-support/our-unit-linked-fund-performance.html.
- Our new and improved AIA Customer Portal is accessible in all three languages. Simply visit our AIA corporate website and register for free and access your policy details from the comfort of your own home, at any time (aialife.com.lk). Accessing unit price updates, policy information and receiving real-time updates are the benefits of availing the customer portal.
- If you wish to receive the daily unit prices via SMS, kindly contact us on our hotline or via the customer portal and we will make necessary arrangements for you to receive the daily SMS. We would also appreciate if you could notify us of any changes to your contact details.

*Subject to Policy conditions Terms and Conditions apply

About AIA





AIA Insurance Lanka Limited

(Co. No. PQ 18 PB)
AIA Tower, 92, Dharmapala Mawatha, Colombo 07
Hotline: 0112 310 310
Fax: 0114 715 892
E-mail: lk.info@aia.com