AIA Monthly Market and Unit Linked Fund update

For the month of July 2019

What you will find here

Your fund performance

- Summary
- Growth fund
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- Secure fund
- Protected fund
- Stable Money Market fund

Market update

- Interest rate movement
- Stock market performance
- Economic highlights

Fund manager's outlook

- Fixed Income outlook
- Equity outlook

Unit-linked Price Performance – As at month end

	Growth	Balanced	Secure	Protected	Stable MM	ASPI
Since 01 Jan 2019 (YTD)	1.1%	4.2%	6.1%	5.6%	6.0%	-1.9%
Annual Effective Growth Rate						
1 year	-0.6%	6.2%	10.4%	9.8%	10.4%	-3.4%
3 years	2.5%	7.4%	10.2%	9.6%	-	-2.5%
5 years	1.4%	6.0%	8.7%	8.2%	-	-2.7%
7 years	4.8%	7.9%	9.1%	8.6%	-	2.6%
From Inception - CAGR	10.6%	11.3%	10.3%	9.8%	9.9%	7.5%

Note: past performance is not an indication of future performance

Disclaimer

The information in this report should not be considered as investment advice or a guarantee of future performance of Unit-linked funds of AIA since it is only based on historical data. AIA has tried its best to ensure accuracy of this report. AIA, its employees or authorised agents cannot be held responsible in any way for any errors or omissions in this document. AIA clearly denies all liabilities for any loss or damage, which may be suffered by any person as a result of relying on this information, even if such loss or damage is occurred by any fault or negligence of AIA, its employees or authorised agents.

^{*}The Stable Money Market fund was introduced on 21 Apr 2017.

Your fund performance: Growth fund

40.00 38.00 34.00 30.00

Note: past performance is not an indication of future performance

Asset Allocation 10% 31%

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Unit Price Growth (as a percentage)

*Since inception – 02/05/2006 to 31/12/2006 **Period from 31/12/2018 to 31/07/2019

Year	2006*	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019**
Unit Price	11.92	11.98	9.42	17.32	32.17	28.34	30.16	32.30	38.06	36.52	36.12	38.64	37.41	37.82
Growth (%)	19.2%	0.5%	-21.4%	83.9%	95.7%	-11.9%	6.4%	7.1%	17.8%	-4.0%	-1.1%	7.0%	-3.2%	1.1%

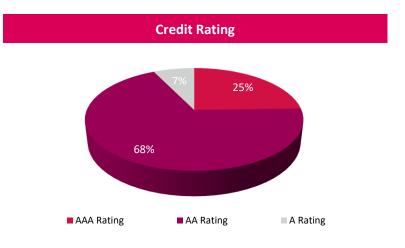
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Equity Allocation

Sector	%
Banks, Finance and Insurance	73
Diversified Holdings	13
Manufacturing	5
Construction and Engineering	6
Hotels and Travels	3
Total	100

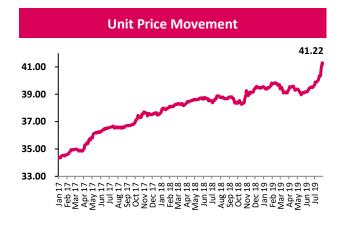
Top Equity Holdings*	
Access Engineering	LB Finance
Central Finance	People's Leasing
Commercial Bank	Royal Ceramics
Hatton National Bank	Sampath Bank
John Keells Holdings	Seylan Bank

*Note: In alphabetical order

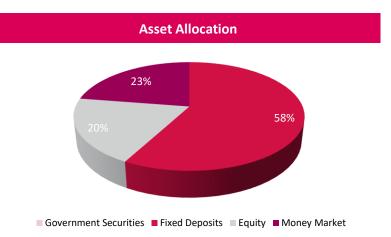


- The <u>annual average growth rate</u> of the unit price for the Growth fund is <u>10.6% per year</u>, since the unit linked fund was started.
- The unit price has increased by 1.1% for the period 01 January 2019 to 31 July 2019.

Your fund performance: Balanced fund



Note: past performance is not an indication of future performance



Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

*Since inception – 02/05/2006 to 31/12/2006 **Period from 31/12/2018 to 31/07/2019 Unit Price Growth (as a percentage) 2006* 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019** Unit Price 26.22 28.87 11.43 12.19 11.62 17.23 25.18 24.18 32.36 32.90 34.40 37.60 39.56 41.22 Growth (%) 14.3% 6.6% -4.7% 48.3% 46.1% -4.0% 8.4% 10.1% 12.1% 1.7% 4.6% 9.3% 5.2% 4.2%

Note: past performance is not an indication of future performance

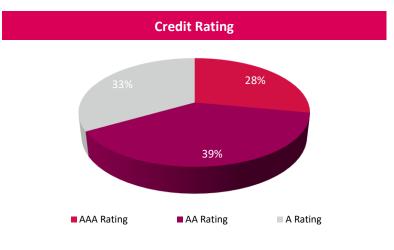
Equity Allocation

Sector

Diversified Holdings Construction and Engineering Manufacturing Hotels and Travels	69
Manufacturing	16
, and the second	10
Hotels and Travels	6
	0
Total	100

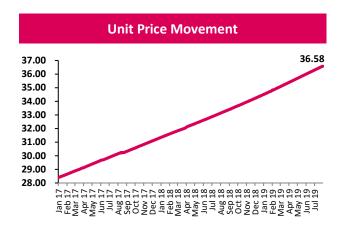
Top Equity Holdings*	
Access Engineering	LB Finance
Central Finance	People's Leasing
Commercial Bank	Royal Ceramics
Hatton National Bank	Sampath Bank
John Keells Holdings	Seylan Bank
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*Note: (In alphabetical order)

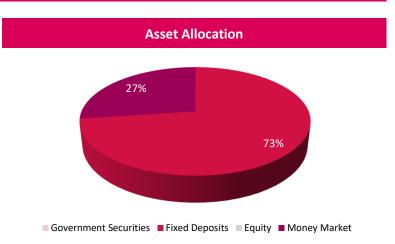


- The annual average growth rate of the unit price for the Balanced fund is 11.3% per year, since the unit linked fund was started.
- The unit price has increase by 4.2% for the period 01 January 2019 to 31 July 2019.

Your fund performance: Secure fund



Note: past performance is not an indication of future performance

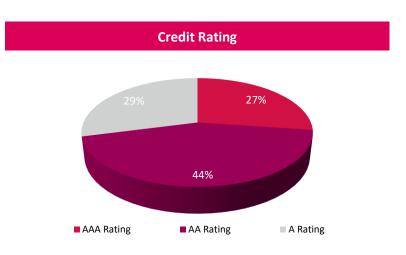


Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

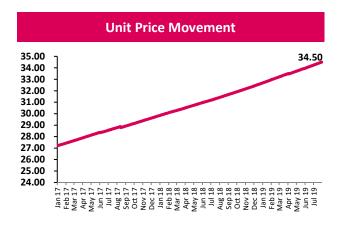
Unit Price Growth (as a percentage) *Since inception – 02/05/2006 to 31/12/2006							2/2006	**Period from 31/12/2018 to 31/07/2019						
Year	2006*	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019**
Unit Price	10.83	11.91	13.04	15.74	17.97	19.09	20.75	23.02	24.76	26.21	28.37	31.32	34.49	36.58
Growth (%)	8.3%	10.0%	9.5%	20.7%	14.2%	6.2%	8.7%	10.9%	7.6%	5.9%	8.2%	10.4%	10.1%	6.1%

Note: past performance is not an indication of future performance

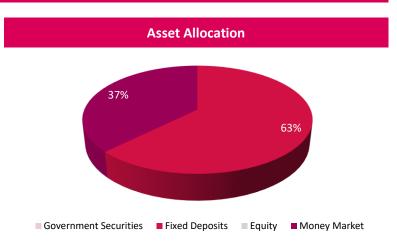
- The <u>annual average growth rate</u> of the unit price for the Secure fund is <u>10.3% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 6.1% for the period 01 January</u> 2019 to 31 July 2019.



Your fund performance: Protected fund



Note: past performance is not an indication of future performance

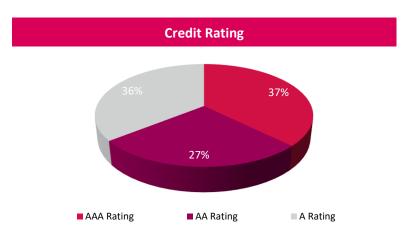


Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

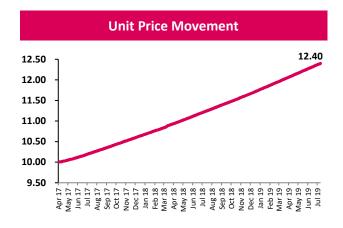
Unit Price Growth (as a percentage) *Since inception – 02/05/2006 to 31/12/2006								2/2006 *	**Period from 31/12/2018 to 31/07/2019					
Year	2006*	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019**
Unit Price	10.58	11.91	14.25	16.23	17.54	18.58	20.16	22.27	23.81	25.20	27.18	29.82	32.66	34.50
Growth (%)	5.8%	12.6%	19.6%	13.9%	8.1%	5.9%	8.5%	10.5%	6.9%	5.8%	7.9%	9.7%	9.5%	5.6%

Note: past performance is not an indication of future performance

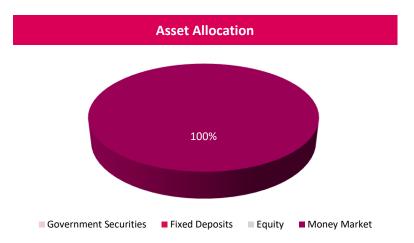
- The <u>annual average growth rate</u> of the unit price for the Protected fund is <u>9.8% per year</u>, since the unit linked fund was started
- The unit price has increased by 5.6% for the period 01 January 2019 to 31 July 2019.



Your fund performance: Stable Money Market fund



Note: past performance is not an indication of future performance



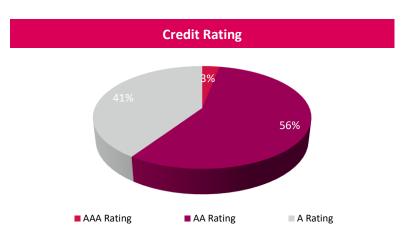
Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Growth (as a percentage)

Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017*	2018	2019**
Unit Price	-	-	-	-	-	-	-	-	-	-	-	10.62	11.70	12.40
Growth (%)	-	-	-	-	-	-	-	-	-	-	-	6.2%	10.2%	6.0%

Note: past performance is not an indication of future performance

- The <u>annual average growth rate</u> of the unit price for the Protected fund is <u>9.9% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 6.0% for the period 01 January</u> 2019 to 31 July 2019.



Market Update: Interest Rates

We use the 364-day T- Bill as an indicator of how interest rates move

364-day T-bill: Since 01 Jan 2013



Note: past performance is not an indication of future performance

Major events during the month

- Central Bank raised LKR 94 billion by issuing treasury bills and LKR 125 billion by issuing treasury bonds.
- Central Bank policy rates play a key role in determining the direction and level of market interest rates. The Central Bank maintained policy rates unchanged during the month, a reflection of its intent.
- Short term interest rates decreased over the month. For example, the benchmark 364-day Treasury bill rate decreased to 8.38% by end of the month against 8.70% in end June 2019.

364-day T-bill: Since 01 Jan 2018



Note: past performance is not an indication of future performance

Inflation: Since 01 Jan 2015



Market Update: Stock Market

ASPI Movement: Since 01 Jan 2013 9,000 5,935 8,000 7,000 6,000 5,000 4,000 3,000 2,000 1,000 Dec 12 Jun 13 Jun 15 Jun 17 Jun 18 Dec 18

ASPI Movement: Since 01 Jan 2018 5,935 6,900 6,700 6,500 6,300 6,100 5,900 5,700 5,500 5,300 5,100 4,900 4,700 4,500 Dec 18 Apr 18 May 18 Jul 18 Aug 18 Sep 18 Oct 18 Nov 18 Jan 19 18 18

ASPI Performance (as a percentage)

Year	2006*	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019**
ASI	2,722.36	2,540.99	1,503.02	3,385.55	6,635.87	6,074.42	5,643.00	5,912.78	7,298.95	6,894.50	6,228.26	6,369.26	6,052.37	5,935.30
Growth (%)	5.8%	-6.7%	-40.8%	125.2%	96.0%	-8.5%	-7.1%	4.8%	23.4%	-5.5%	-9.7%	2.3%	-5.0%	-1.9%

Highlights of the performance

- The annual <u>average growth rate</u> of ASPI is <u>7.5% per year</u>.
- The ASPI has decreased by 1.9% for the period of 01 January 2019 to 31 July 2019.

Market Update: Stock Market

For the month

Description	July-2019	June-2019
All Share Price Index (ASPI)	5,935	5,373
ASPI growth for the month	10.5%	1.2%
Total market turnover (LKR Mn)	25,026	9,834
Market Capitalization (LKR Bn)	2,798	2,523
PE Ratio (times)	9.5x	8.6x

Highlights of the month

- The equity market performance increased by 10.5% in July 2019.
- The ASPI decreased by 1.9% over the period 01 January 2019 to 31 July 2019.
- There was a foreign inflow of LKR 7.1 billion on a net basis in July 2019, resulting in a net inflow of LKR 0.8 billion during the year to date 2019.

10 Companies with highest market Capitalization on the CSE as at end of month

- CEYLON TOBACCO
- JKH
- COMMERCIAL BANK
- NESTLE
- DIALOG
- DISTILLERIES COMPANY OF SRI LANKA
- HNB
- COLD STORES
- CARGILLS (CEYLON)
- MELSTACORP

Fund manager's outlook



Fixed income outlook

- The benchmark 364-day Treasury bill yields declined by 30 basis points to 8.38% in July 2019. The longer end of the yield curve has also declined in line with the shorter duration maturities.
- As per the guidelines issued by CBSL the maximum rate that could be offered on a 1 Year Bank Fixed Deposits stand at 9.83%.
- The successful issuance of USD 2.0 billion sovereign bond of 5 years and 10 Years is expected to boost investor sentiment and hold interest rates low in the immediate short term.

Equity outlook

- The equity markets surged for the month of July. The ASPI has gained by 10.48% while the more liquid S&P SL 20 Index has surged by 19.50%. On a YTD basis ASPI is still in the negative territory at -1.93%. Foreigners were net buyers on the bourse with net foreign buying at LKR 796 million.
- The recent rally is attributed to lower interest rate environment and market reacting to political news. Given that the main political parties are expected to announce its candidates in the month of August, we expect markets to closely react to political news.
- Corporate earnings which are expected to be released for the June quarter is expected to remain weak. Despite weak earnings expectations we do not rule out the possibility of markets rallying around on better earnings expectations in the future.

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